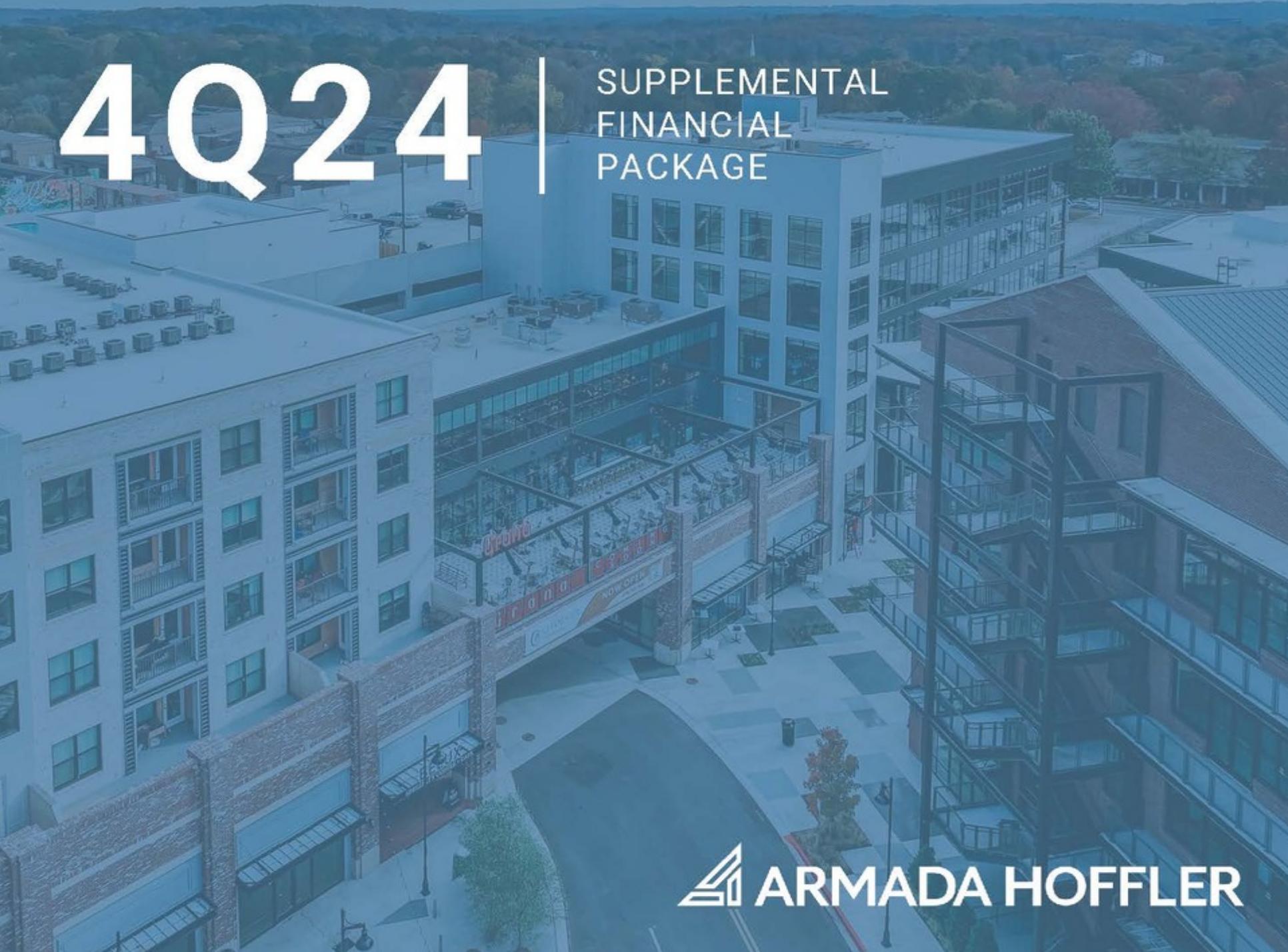


# 4Q24

SUPPLEMENTAL  
FINANCIAL  
PACKAGE



 **ARMADA HOFFLER**

# CORPORATE PROFILE



**Armada Hoffler (NYSE: AHH)** is a vertically integrated, self-managed real estate investment trust ("REIT") with over four decades of experience developing, building, acquiring, and managing high-quality retail, office, and multifamily properties located primarily in the Mid-Atlantic and Southeastern United States. The Company also provides general construction and development services to third-party clients, in addition to developing and building properties to be placed in its stabilized portfolio. Founded in 1979 by Daniel A. Hoffler, Armada Hoffler has elected to be taxed as a REIT for U.S. federal income tax purposes. For more information, visit [ArmadaHoffler.com](http://ArmadaHoffler.com).

## BOARD OF DIRECTORS

**Louis S. Haddad**, Executive Chairman of the Board  
**Daniel A. Hoffler**, Chairman Emeritus of the Board  
**Eva S. Hardy**, Lead Independent Director  
**George F. Allen**, Independent Director  
**James A. Carroll**, Independent Director  
**James C. Cherry**, Independent Director  
**Dennis H. Gartman**, Independent Director  
**A. Russell Kirk**, Director  
**Shawn J. Tibbetts**, Director  
**F. Blair Wimbush**, Independent Director

## ANALYST COVERAGE

**Bank of America Merrill Lynch**  
Jeff Spector  
(646) 855-1363  
[jeff.spector@bofa.com](mailto:jeff.spector@bofa.com)

**Janney, Montgomery, & Scott LLC**  
Robert Stevenson  
(646) 840-3217  
[robertstevenson@janney.com](mailto:robertstevenson@janney.com)

**Scotia Capital USA Inc**  
Viktor Fediv  
(212) 225-6911  
[viktor.fediv@scotiabank.com](mailto:viktor.fediv@scotiabank.com)

**Robert W. Baird & Co.**  
Nick Thillman  
(414) 298-5053  
[nthillman@rwbaird.com](mailto:nthillman@rwbaird.com)

## CORPORATE OFFICERS

**Shawn J. Tibbetts**, Chief Executive Officer and President  
**Matthew T. Barnes-Smith**, Chief Financial Officer  
**Eric E. Apperson**, President of Construction

## CREDIT RATING

**Rating:** BBB  
**Agency:** Morningstar DBRS

**Stifel**  
Simon Yarmak  
(443) 224-1345  
[yarmaks@stifel.com](mailto:yarmaks@stifel.com)

# HIGHLIGHTS

**\$0.29**

Fourth Quarter FFO  
Per Diluted Share

**\$1.29**

Full Year Normalized FFO  
Per Diluted Share

**96.0%**

Wtd. Avg. Portfolio Occupancy  
as of December 31, 2024

**12.3%**

Fourth Quarter Increase in  
Office Same Store NOI, GAAP

**315K**

Square Feet of New and Renewed Commercial  
Space for the Fourth Quarter of 2024

**\$2.1M**

Fourth Quarter General Contracting and Real  
Estate Services Gross Profit

**11.1%**

Fourth Quarter Retail Lease Renewal Spread  
Increase, GAAP

**18.7%**

Fourth Quarter Office Lease Renewal Spread  
Increase, GAAP

**\$4.0M**

Fourth Quarter Interest Income on  
Real Estate Financing Investments

# 2025 OUTLOOK & ASSUMPTIONS



<i>OUTLOOK<sup>(1)</sup></i>	<i>LOW</i>	<i>HIGH</i>
<i>PROPERTY PORTFOLIO NOI</i>	\$171.2M	\$175.8M
<i>CONSTRUCTION SEGMENT PROFIT</i>	\$6.8M	\$8.6M
<i>G&amp;A EXPENSES</i>	(\$17.6M)	(\$16.6M)
<i>INTEREST INCOME</i>	\$15.7M	\$16.7M
<i>ADJUSTED INTEREST EXPENSE<sup>(2)</sup></i>	(\$63.5M)	(\$59.5M)
<i>NORMALIZED FFO PER DILUTED SHARE</i>	\$1.00	\$1.10

(1) See appendix for definitions. Ranges include or exclude certain items as per definition.

(2) See definition in appendix. Refer to the Hedging Activity slide for the breakdown of derivative interest income for the fourth quarter and year ended 2024.

## GUIDANCE ASSUMPTIONS

- Harbor Point T. Rowe Price and Allied delivered in Q1 2025
- Construction gross profit decline due to lower backlog
- Chandler Residences stabilized in Q2 2025

# SUMMARY INFORMATION



\$ IN THOUSANDS, EXCEPT PER SHARE

OPERATIONAL METRICS	Three Months Ended (Unaudited)			
	12/31/2024	9/30/2024	6/30/2024	3/31/2024
Net Income (Loss) Attributable to Common Stockholders and OP Unitholders	\$26,140	(\$10,416)	\$375	\$14,804
Net Income (Loss) per Diluted Share Attributable to Common Stockholders and OP Unitholders	<b>\$0.26</b>	<b>(\$0.11)</b>	<b>\$0.00</b>	<b>\$0.17</b>
Normalized FFO Attributable to Common Stockholders and OP Unitholders	27,837	31,438	30,204	29,414
Normalized FFO per Diluted Share Attributable to Common Stockholders and OP Unitholders	<b>\$0.27</b>	<b>\$0.35</b>	<b>\$0.34</b>	<b>\$0.33</b>
Stabilized Portfolio Debt / Stabilized Portfolio Adjusted EBITDAre	5.8x	5.9x	6.4x	6.6x
Fixed Charge Coverage Ratio <sup>(1)</sup>	1.6x	1.4x	1.4x	1.6x
<b>CAPITALIZATION</b>				
Common Shares Outstanding	79,696	79,696	67,388	66,987
Operating Partnership Units Outstanding	21,666	21,668	21,709	21,709
Common Shares and Operating Partnership Units Outstanding	101,362	101,364	89,097	88,696
Market Price per Common Share as of Last Trading Day of Quarter	\$10.23	\$10.83	\$11.09	\$10.40
Common Equity Capitalization	1,036,933	1,097,772	988,086	922,440
Preferred Equity Capitalization	171,085	171,085	171,085	171,085
Total Equity Capitalization	1,208,018	1,268,857	1,159,171	1,093,525
Total Debt <sup>(2)</sup>	1,297,510	1,330,124	1,422,473	1,431,614
Total Capitalization	\$2,505,528	\$2,598,981	\$2,581,644	\$2,525,139
<b>STABILIZED PORTFOLIO OCCUPANCY<sup>(1)</sup></b>				
Retail	95.3%	96.2%	95.4%	95.4%
Office	97.2%	94.7%	94.3%	93.6%
Multifamily	95.3%	95.3%	94.9%	95.1%
Weighted Average <sup>(3)</sup>	96.0%	95.4%	94.9%	94.7%
<b>STABILIZED PORTFOLIO</b>				
<b>Commercial</b>				
<b>Retail Portfolio</b>				
Net Operating Income	\$19,004	\$18,622	\$19,230	\$18,909
Number of Properties	46	48	48	48
Net Rentable Square Feet	3,824,446	4,037,298	4,037,662	4,034,206
<b>Office Portfolio</b>				
Net Operating Income	\$12,817	\$18,969	\$14,734	\$13,540
Number of Properties	14	14	14	14
Net Rentable Square Feet	2,335,063	2,332,780	2,327,873	2,328,023
<b>Multifamily</b>				
<b>Multifamily Portfolio</b>				
Net Operating Income	\$8,764	\$7,982	\$8,351	\$8,786
Number of Properties	11	11	11	11
Units	2,492	2,492	2,492	2,492

(1) See appendix for definitions.

(2) Excludes GAAP adjustments.

(3) Total occupancy weighted by annualized rent.

# SUMMARY INCOME STATEMENT

\$ IN THOUSANDS, EXCEPT PER SHARE



	Three Months Ended		Year Ended	
	12/31/2024 (Unaudited)	12/31/2023	12/31/2024 (Unaudited)	12/31/2023
<b>Revenues</b>				
Rental Revenues	\$62,953	\$59,842	\$256,697	\$238,924
General Contracting and Real Estate Services Revenues	75,010	126,911	433,177	413,131
Interest Income	4,637	4,280	18,596	15,103
<b>Total Revenues</b>	<b>142,600</b>	<b>191,033</b>	<b>708,470</b>	<b>667,158</b>
<b>Expenses</b>				
Rental Expenses	16,066	15,027	62,410	56,419
Real Estate Taxes	5,313	5,532	23,308	22,442
General Contracting and Real Estate Services Expenses	72,917	123,377	419,302	399,713
Depreciation and Amortization	25,265	35,570	90,962	97,427
General & Administrative Expenses	4,661	4,336	20,225	18,122
Acquisition, Development & Other Pursuit Costs	1	66	5,531	84
Impairment Charges	—	(5)	1,494	102
<b>Total Expenses</b>	<b>124,223</b>	<b>183,903</b>	<b>623,232</b>	<b>594,309</b>
Gain on Real Estate Dispositions, Net	21,305	—	21,305	738
<b>Operating Income</b>	<b>39,682</b>	<b>7,130</b>	<b>106,543</b>	<b>73,587</b>
Interest Expense	(18,376)	(16,435)	(78,965)	(57,810)
Equity in Income of Unconsolidated Real Estate Entities	245	—	245	—
Loss on Extinguishment of Debt	(134)	—	(247)	—
Change in Fair Value of Derivatives and Other	7,273	(11,266)	14,251	(6,242)
Unrealized Credit Loss (Provision) Release	(103)	297	(156)	(574)
Other Income (Expense), Net	(45)	(293)	209	31
Income (Loss) Before Taxes	28,542	(20,567)	41,880	8,992
Income Tax Benefit (Provision)	494	(495)	614	(1,329)
Net Income (Loss)	\$29,036	(\$21,062)	\$42,494	\$7,663
Net (Income) Loss Attributable to Noncontrolling Interests in Investment Entities	(9)	11	(43)	(605)
Preferred Stock Dividends	(2,887)	(2,887)	(11,548)	(11,548)
Net Income (Loss) Attributable to AHH and OP Unitholders	<b>\$26,140</b>	<b>(\$23,938)</b>	<b>\$30,903</b>	<b>(\$4,490)</b>
Net Income (Loss) per Diluted Share and Unit Attributable to AHH and OP Unitholders	\$0.26	(\$0.27)	\$0.33	(\$0.05)
Weighted Average Shares & OP Units - Diluted <sup>(1)</sup>	101,361	88,733	92,326	88,864

(1) Represents the weighted average number of common shares and OP Units outstanding during the respective periods presented excluding potentially dilutive impact of Preferred Stock.

# SUMMARY BALANCE SHEET

\$ IN THOUSANDS



	As Of	
	12/31/2024 (Unaudited)	12/31/2023
<b>Assets</b>		
Real Estate Investments:		
Income Producing Property	\$2,173,787	\$2,093,032
Held for Development	5,683	11,978
Construction in Progress	17,515	102,277
Accumulated Depreciation	(451,907)	(393,169)
Net Real Estate Investments	1,745,078	1,814,118
Real Estate Investments Held for Sale	4,800	—
Cash and Cash Equivalents	70,642	27,920
Restricted Cash	1,581	2,246
Accounts Receivable, Net	52,860	45,529
Notes Receivable, Net	132,565	94,172
Construction Receivables, Including Retentions, Net	84,624	126,443
Construction Contract Costs and Estimated Earnings in Excess of Billings	6	104
Equity Method Investments	158,151	142,031
Operating Lease Right-of-Use Assets	22,841	23,085
Finance Lease Right-of-Use Assets	88,986	90,565
Acquired Lease Intangible Assets	89,739	109,137
Other Assets	60,990	87,548
<b>Total Assets</b>	<b>\$2,512,863</b>	<b>\$2,562,898</b>
<b>Liabilities and Equity</b>		
Indebtedness, Net	\$1,295,559	\$1,396,965
Accounts Payable and Accrued Liabilities	38,840	31,041
Construction Payables, Including Retentions	104,495	128,290
Billings in Excess of Construction Contract Costs and Estimated Earnings	5,871	21,414
Operating Lease Liabilities	31,365	31,528
Finance Lease Liabilities	92,646	91,869
Other Liabilities	54,418	56,613
<b>Total Liabilities</b>	<b>1,623,194</b>	<b>1,757,720</b>
<b>Total Equity</b>	<b>889,669</b>	<b>805,178</b>
<b>Total Liabilities and Equity</b>	<b>\$2,512,863</b>	<b>\$2,562,898</b>

# FFO, NORMALIZED FFO, & AFFO<sup>(1)</sup>

\$ IN THOUSANDS, EXCEPT PER SHARE



	Three Months Ended (Unaudited)				Year Ended (Unaudited)	
	12/31/2024	9/30/2024	6/30/2024	3/31/2024	12/31/2024	12/31/2023
<b>Funds From Operations</b>						
<b>Net Income (Loss) Attributable to AHH and OP Unitholders</b>	<b>\$26,140</b>	<b>(\$10,416)</b>	<b>\$375</b>	<b>\$14,804</b>	<b>\$30,903</b>	<b>(\$4,490)</b>
Net Income (Loss) per Diluted Share	\$0.26	(\$0.11)	\$—	\$0.17	\$0.33	(\$0.05)
Depreciation and Amortization <sup>(2)</sup>	24,899	23,070	20,570	20,215	88,754	95,208
Gain on Dispositions of Operating Real Estate <sup>(3)</sup>	(21,305)	—	—	—	(21,305)	—
Impairment of Real Estate Assets <sup>(4)</sup>	—	—	1,494	—	1,494	—
<b>FFO</b>	<b>\$29,734</b>	<b>\$12,654</b>	<b>\$22,439</b>	<b>\$35,019</b>	<b>\$99,846</b>	<b>\$90,718</b>
FFO per Diluted Share	\$0.29	\$0.14	\$0.25	\$0.40	\$1.08	\$1.02
<b>Normalized FFO</b>						
Acquisition, Development, and Other Pursuit Costs	1	2	5,528 <sup>(4)</sup>	—	5,531	84
Loss on Extinguishment of Debt	134	113	—	—	247	—
Non-Cash GAAP Adjustments	497	588	166	478	1,729	1,270
Severance-Related Costs	—	1,339	—	167	1,506	—
(Increase) Decrease in Fair Value of Derivatives	(2,497)	16,669	1,950	(6,510)	9,612	14,185
Amortization of Interest Rate Derivatives on Designated Cash Flow Hedges	(32)	73	121	260	422	4,210
<b>Normalized FFO</b>	<b>\$27,837</b>	<b>\$31,438</b>	<b>\$30,204</b>	<b>\$29,414</b>	<b>\$118,893</b>	<b>\$110,467</b>
Normalized FFO per Diluted Share	\$0.27	\$0.35	\$0.34	\$0.33	\$1.29	\$1.24
<b>Adjusted FFO</b>						
Non-Cash Stock Compensation	1,241	710	744	2,192	4,887	3,680
Tenant Improvements, Leasing Commissions, Lease Incentives <sup>(5)</sup>	(3,480)	(2,112)	(6,239)	(2,952)	(14,783)	(13,230)
Property-Related Capital Expenditures <sup>(5)</sup>	(5,573)	(2,677)	(5,313)	(3,537)	(17,100)	(11,830)
Adjustment for Real Estate Financing Investment Modification and Exit Fees	—	—	—	—	—	(459)
Non-Cash Interest Expense <sup>(6)</sup>	1,891	1,925	1,994	1,882	7,692	6,532
Cash Ground Rent Payment - Finance Lease	(995)	(977)	(980)	(980)	(3,932)	(3,476)
GAAP Adjustments	(2,884)	(2,666)	(2,095)	(1,738)	(9,383)	(5,164)
<b>AFFO</b>	<b>\$18,037</b>	<b>\$25,641</b>	<b>\$18,315</b>	<b>\$24,281</b>	<b>\$86,274</b>	<b>\$86,520</b>
AFFO per Diluted Share	\$0.18	\$0.28	\$0.21	\$0.27	\$0.93	\$0.97
Weighted Average Common Shares Outstanding	79,695	68,931	67,106	66,838	70,662	67,692
Weighted Average Operating Partnership Units Outstanding	21,666	21,667	21,709	21,613	21,664	21,172
Total Weighted Average Common Shares and OP Units Outstanding <sup>(7)</sup>	101,361	90,598	88,815	88,451	92,326	88,864

(1) See definitions in appendix.

(2) Adjusted for the depreciation attributable to noncontrolling interests in consolidated investments.

(3) Excludes gain/loss attributable to noncontrolling interests in consolidated investments and the disposition of non-operating parcels.

(4) Due to the write off of development costs related to an undeveloped land parcel in predevelopment.

(5) Excludes development, redevelopment, and first-generation space.

(6) Includes non-cash interest expense relating to indebtedness and interest expense on finance leases.

(7) Represents the weighted average number of common shares and OP Units outstanding during the respective periods presented excluding any potentially dilutive impact of Preferred Stock.

# NET ASSET VALUE COMPONENT DATA

\$ AND SHARES/UNITS IN THOUSANDS



Stabilized Portfolio NOI (Cash)				
	Three Months Ended 12/31/2024			
	Retail	Office <sup>(3)</sup>	Multifamily	Total
<b>Stable Portfolio</b>				
Portfolio NOI <sup>(1)(2)</sup>	\$18,465	\$11,202	\$9,003	\$38,670
Non-Stabilized Properties NOI	(284)	(382)	(324)	(990)
Signed Leases Not Yet Occupied or in Free Rent Period	693	1,444	—	2,137
Stable Portfolio NOI	\$18,874	\$12,264	\$8,679	\$39,817
<b>Intra-Quarter Transactions</b>				
Net Acquisitions	—	—	—	—
Net Dispositions	(1,260)	—	—	(1,260)
Annualized	\$70,456	\$49,056	\$34,716	\$154,228

Non-Stabilized Portfolio <sup>(4)</sup>		As of 12/31/2024
Projects Under Development		\$—
Properties in Lease Up		114,260
Development Opportunities <sup>(5)</sup>		1,800
Unconsolidated JV Development		162,300
Total Non-Stabilized Portfolio		\$278,360

Third-Party General Contracting and Real Estate Services		Trailing 12 Months
General Contracting Gross Profit		\$13,875

Non-Property Assets <sup>(6)</sup>		As of 12/31/2024
Cash and Restricted Cash		\$72,223
Accounts Receivable, Net		52,860
Other Notes Receivable		12,984
Real Estate Financing Investments <sup>(7)</sup>		122,179
Construction Receivables, Including Retentions <sup>(7)</sup>		84,624
Acquired Lease Intangible Assets		89,739
Other Assets / Costs in Excess of Earnings		60,996
Total Non-Property Assets		\$495,605

Liabilities <sup>(6)</sup>		As of 12/31/2024
Mortgages and Notes Payable <sup>(7)</sup>		\$1,297,510
Accounts Payable and Accrued Liabilities		38,840
Construction Payables, Including Retentions		104,495
Other Liabilities <sup>(7)</sup>		59,757
Total Liabilities		\$1,500,602

Preferred Equity		Liquidation Value
Series A Cumulative Redeemable Perpetual Preferred Stock		\$171,085

Common Equity		As of 12/31/2024
Total Common Shares Outstanding		79,696
Total OP Units Outstanding		21,666
Total Common Shares & OP Units Outstanding		101,362

(1) Excludes expenses associated with the Company's in-house asset management division of \$0.8M for the 3 months ended 12/31/2024.

(2) Includes 100% of joint ventures.

(3) Includes leases for spaces occupied by the Company, which are eliminated for GAAP purposes.

(4) Representative of costs incurred to date.

(5) Includes quantifiable undeveloped land opportunities.

(6) Excludes lease right-of-use assets and lease liabilities.

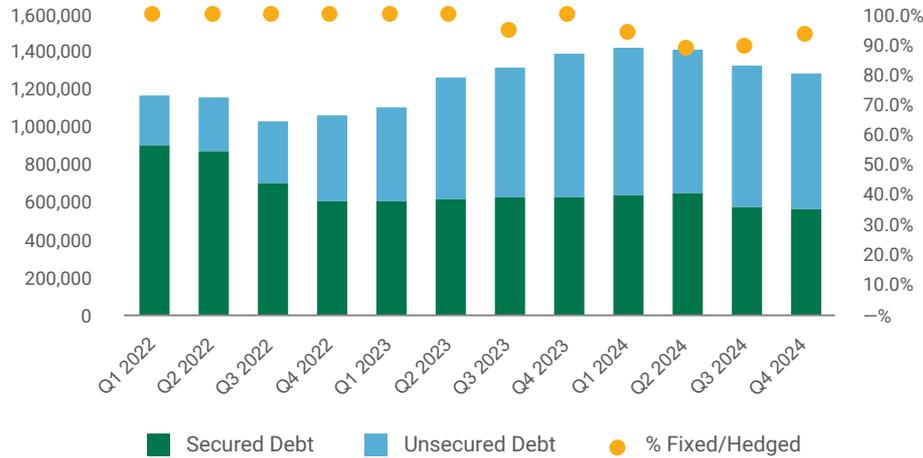
(7) Excludes GAAP adjustments.

# CREDIT PROFILE

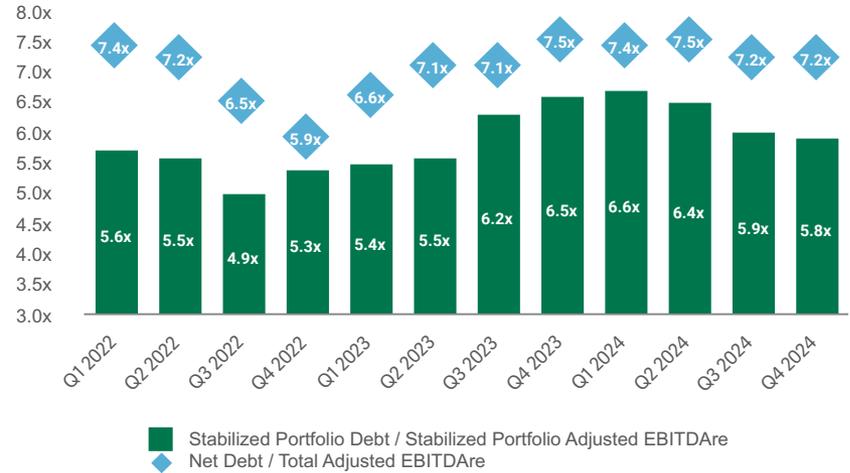
\$ IN THOUSANDS



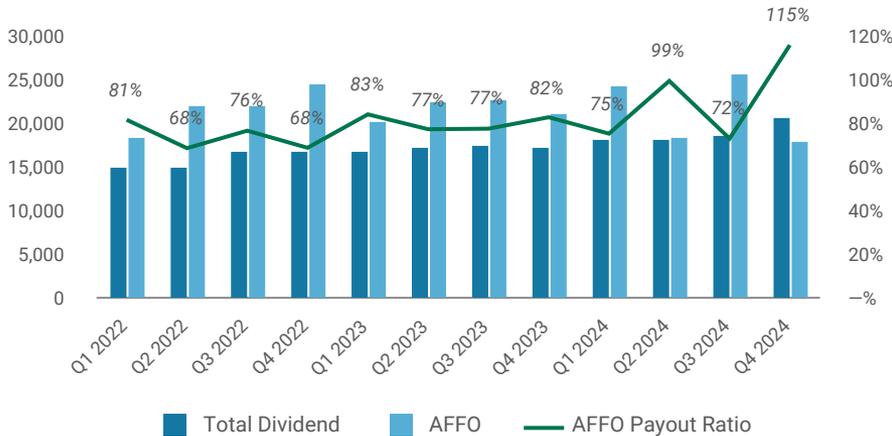
## Total Debt



## Net Debt to Adjusted EBITDAre



## AFFO Payout Ratio



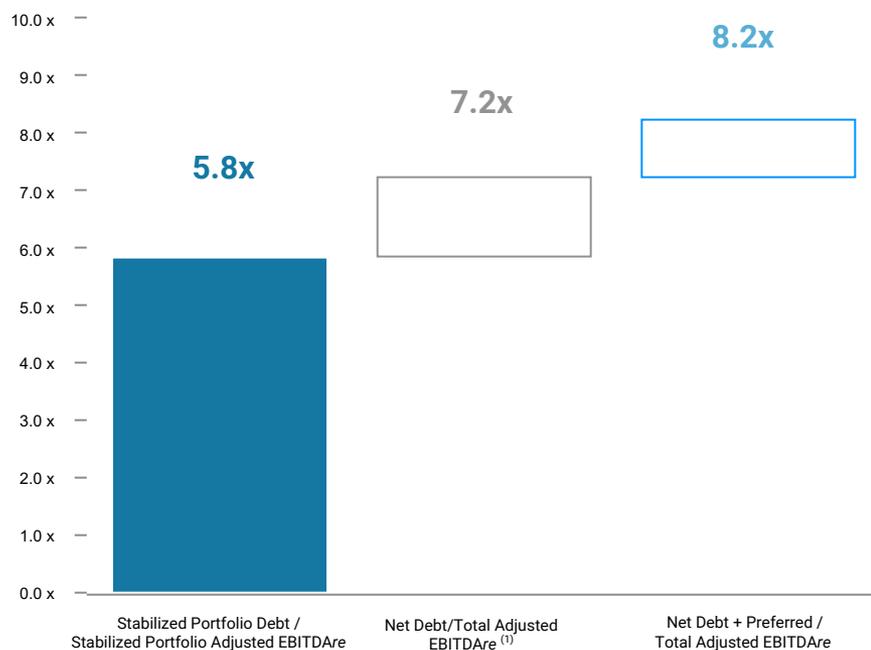
## Weighted Average Years to Maturity - Debt



# LEVERAGE METRICS

\$ IN THOUSANDS

SEE APPENDIX FOR DEFINITIONS, CALCULATIONS, AND RECONCILIATIONS



Three Months Ended 12/31/2024	
Stabilized Portfolio Adjusted EBITDAre	\$39,420
Stabilized Portfolio Debt	\$915,683
<b>Stabilized Portfolio Debt / Stabilized Portfolio Adjusted EBITDAre</b>	<b>5.8 x</b>
Total Adjusted EBITDAre	\$42,831
Net Debt <sup>(2)</sup>	\$1,225,287
Net Debt/Total Adjusted EBITDAre <sup>(1)</sup>	7.2 x
Net Debt + Preferred	\$1,396,372
Net Debt + Preferred /Total Adjusted EBITDAre	8.2 x

(1) Includes income and debt related to development, real estate financing, construction, and other ancillary activities outside of our stabilized portfolio.

(2) Reflects total debt less GAAP adjustments, cash, restricted cash, and other notes payable.

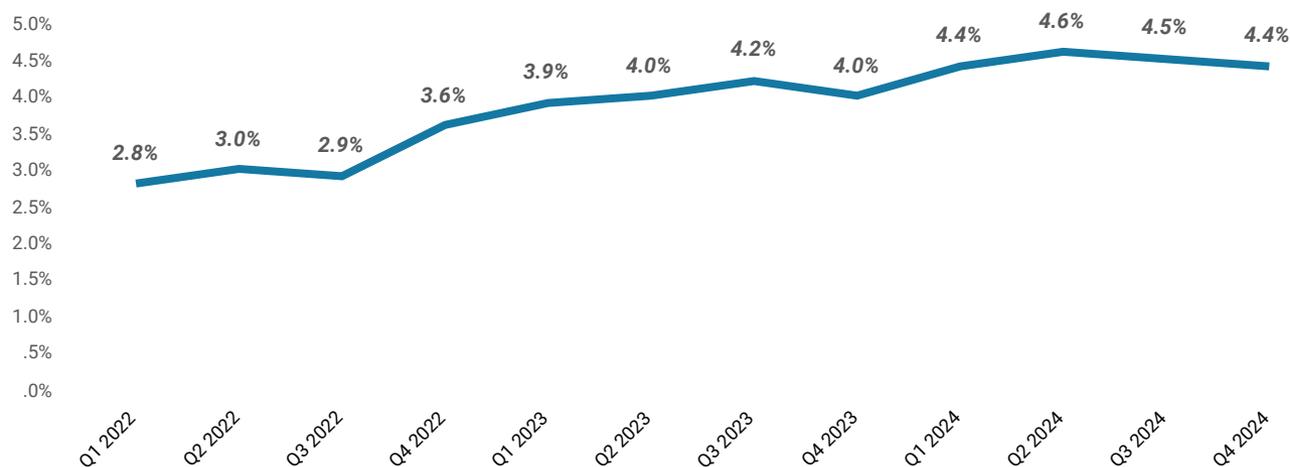
# DEBT MANAGEMENT

\$ IN THOUSANDS AS OF DECEMBER 31, 2024



	Total Debt Composition		
	% of Debt	Weighted Average	
		Interest Rate	Maturity
<b>Variable vs. Fixed-Rate Debt</b>			
Variable-Rate Debt <sup>(1)(2)</sup>	6.3 %	6.4 %	2.3 Yrs
Fixed-Rate Debt <sup>(3)(4)</sup>	93.7 %	4.3 %	3.4 Yrs
<b>Secured vs. Unsecured Debt</b>			
Unsecured Debt <sup>(2)</sup>	55.9 %	4.7 %	2.3 Yrs
Secured Debt <sup>(2)</sup>	44.1 %	4.0 %	4.5 Yrs
<b>Portfolio Weighted Average<sup>(2)</sup></b>		<b>4.4 %</b>	<b>3.3 Yrs</b>

**Portfolio Weighted Average Interest Rate**



(1) Excludes debt subject to interest rate swap locks.

(2) Represents the weighted average interest rate of the portfolio, inclusive of interest rate derivatives.

(3) Includes debt subject to interest rate swap locks.

(4) Excludes GAAP adjustments.

# OUTSTANDING DEBT

\$ IN THOUSANDS



## Debt Maturities & Principal Payments

Debt	Stated Rate	Effective Rate as of 12/31/2024	Maturity Date <sup>(1)</sup>	2025	2026	2027	2028	2029	Thereafter	Outstanding as of 12/31/2024
<b>Secured Debt - Stabilized</b>										
Red Mill South		3.57%	3.57 %	May-2025	\$ 4,502	\$ —	\$ —	\$ —	\$ —	\$ 4,502
The Everly	SOFR+	1.50%	5.83 % <sup>(2)</sup>	Dec-2025 <sup>(3)</sup>	30,000	—	—	—	—	30,000
Encore Apartments & 4525 Main Street		2.93%	2.93 %	Feb-2026	1,347	50,840	—	—	—	52,187
Thames Street Wharf	SOFR+	1.30%	2.33 % <sup>(4)</sup>	Sep-2026	1,433	65,028	—	—	—	66,461
Constellation Energy Building	SOFR+	1.50%	5.95 % <sup>(2)(4)</sup>	Nov-2026	—	175,000	—	—	—	175,000
Liberty	SOFR+	1.50%	4.93 % <sup>(4)</sup>	Sep-2027	364	382	19,496	—	—	20,242
Greenbrier Square		3.74%	3.74 %	Oct-2027	399	415	18,370	—	—	19,184
Lexington Square		4.50%	4.50 %	Sep-2028	320	335	351	12,287	—	13,293
Red Mill North		4.73%	4.73 %	Dec-2028	127	133	140	3,442	—	3,842
Premier Apartments and Retail		5.53%	5.53 %	Dec-2029	—	—	—	—	29,415	29,415
Greenside Apartments		3.17%	3.17 %	Dec-2029	808	834	861	886	26,932	30,321
Smith's Landing		4.05%	4.05 %	Jun-2035	1,037	1,081	1,126	1,172	1,222	7,946
The Edison		5.30%	5.30 %	Dec-2044	427	450	474	500	527	12,396
The Cosmopolitan		3.35%	3.35 %	Jul-2051	937	968	1,001	1,035	1,071	34,449
Total - Secured Stabilized Debt					41,701	295,466	41,819	19,322	59,167	54,791
<b>Secured Debt - Development Pipeline</b>										
Southern Post	SOFR+	2.25%	6.58 % <sup>(2)</sup>	Aug-2026 <sup>(3)</sup>	—	60,244	—	—	—	—
Total - Development Pipeline					—	60,244	—	—	—	—
Total Secured Debt					41,701	355,710	41,819	19,322	59,167	54,791
<b>Unsecured Debt</b>										
TD Unsecured Term Loan	SOFR+	1.35%-1.90%	4.85 % <sup>(4)</sup>	May-2025 <sup>(5)</sup>	95,000	—	—	—	—	—
Senior Unsecured Revolving Credit Facility	SOFR+	1.30%-1.85%	6.42 %	Jan-2027 <sup>(6)</sup>	—	—	140,000	—	—	—
Senior Unsecured Revolving Credit Facility (Fixed)	SOFR+	1.30%-1.85%	4.80 % <sup>(4)</sup>	Jan-2027 <sup>(6)</sup>	—	—	5,000	—	—	—
M&T Unsecured Term Loan	SOFR+	1.25%-1.80%	6.22 %	Mar-2027 <sup>(5)</sup>	—	—	35,000	—	—	—
M&T Unsecured Term Loan (Fixed)	SOFR+	1.25%-1.80%	4.90 % <sup>(4)</sup>	Mar-2027 <sup>(5)</sup>	—	—	100,000	—	—	—
Senior Unsecured Term Loan	SOFR+	1.25%-1.80%	6.22 %	Jan-2028	—	—	—	271,000	—	—
Senior Unsecured Term Loan (Fixed)	SOFR+	1.25%-1.80%	4.83 % <sup>(4)</sup>	Jan-2028	—	—	—	79,000	—	—
Total Unsecured Debt					95,000	—	280,000	350,000	—	—
<b>Total Principal Balances</b>					<b>\$ 136,701</b>	<b>\$ 355,710</b>	<b>\$ 321,819</b>	<b>\$ 369,322</b>	<b>\$ 59,167</b>	<b>\$ 54,791</b>
Other Notes Payable										6,122
Unamortized GAAP Adjustments										(8,073)
<b>Indebtedness, Net</b>										<b>\$ 1,295,559</b>

(1) Excludes extension options.

(2) Subject to a rate floor.

(3) Does not reflect two 12-month extension options.

(4) Includes debt subject to interest rate swap locks.

(5) Does not reflect one 12-month extension option.

(6) Does not reflect two six-month extension options.

# HEDGING ACTIVITY

\$ IN THOUSANDS AS OF DECEMBER 31, 2024



## Interest Rate Swaps Not Allocated to Specific Asset Debt

Effective Date	Maturity Date	SOFR Strike / Swap Fixed Rate	Notional Amount
October 2023	October 2025	2.75%	\$330,000
December 2023	December 2025	2.75%	300,000
Total Interest Rate Swaps			\$630,000
Fixed-Rate Debt <sup>(1)(2)</sup>			\$586,266
Fixed-Rate and Hedge Debt			\$1,216,266
Total Debt <sup>(2)</sup>			\$1,297,510
% Fixed or Hedged <sup>(3)</sup>			93.7 %

## Interest Rate Swaps Allocated to Off Balance Sheet Joint Ventures<sup>(4)</sup>

October 2023	October 2025	2.75%	\$90,000
November 2023	November 2025	2.75%	100,000
Total Interest Rate Swaps			\$190,000

## GAINS (LOSSES) ON INTEREST RATE DERIVATIVES

Accounting Treatment <sup>(5)</sup>	Statement of Comprehensive Income Location	Three Months Ended		Year Ended	
		12/31/2024	12/31/2023	12/31/2024	12/31/2023
Designated Hedges	Interest Expense	\$ 956	\$ 5,625	\$ 7,685	\$ 22,202
Non-Designated Hedges	Change in Fair Value of Derivatives and Other	4,776	4,893	23,863	7,943
<b>Total Realized Gains on Interest Rate Derivatives</b>		<b>\$ 5,732</b>	<b>\$ 10,518</b>	<b>\$ 31,548</b>	<b>\$ 30,145</b>
Designated Hedges	Unrealized Cash Flow Hedge Gains (Losses) <sup>(6)</sup>	\$ 3,134	\$ (2,989)	\$ 4,322	\$ 6,879
Non-Designated Hedges	Change in Fair Value of Derivatives and Other	2,497	(16,159)	(9,612)	(14,185)
<b>Total Unrealized Gains (Losses) on Interest Rate Derivatives</b>		<b>\$ 5,631</b>	<b>\$ (19,148)</b>	<b>\$ (5,290)</b>	<b>\$ (7,306)</b>
<b>Total Realized and Unrealized Gains (Losses) on Interest Rate Derivatives</b>		<b>\$ 11,363</b>	<b>\$ (8,630)</b>	<b>\$ 26,258</b>	<b>\$ 22,839</b>

(1) Includes debt subject to interest rate swap locks.

(2) Excludes GAAP adjustments.

(3) The Company achieved a fixed or hedged rate of 100% subsequent to 12/31/24 by purchasing a swap with a notional of \$150 million.

(4) These swaps economically hedge the Company's exposure to the senior construction loans on T. Rowe Price Global HQ and Allied | Harbor Point.

(5) The Company only enters into interest rate derivatives to hedge its exposure to interest rate risk from floating rate debt. The Company may elect to designate an interest rate derivative as a cash flow hedge under US GAAP if certain criteria are met, which allows for reporting of realized gains (losses) net of the hedge item (interest expense). All income statement activity for derivatives that are not designated as cash flow hedges is reported within Change in fair value of derivatives and other in the Company's Statement of Comprehensive Income.

(6) Unrealized cash flow hedge gains (losses) is a component of comprehensive income (loss) and is excluded from net income (loss).

# CAPITALIZATION & FINANCIAL RATIOS



\$ IN THOUSANDS, EXCEPT PER SHARE  
AS OF DECEMBER 31, 2024

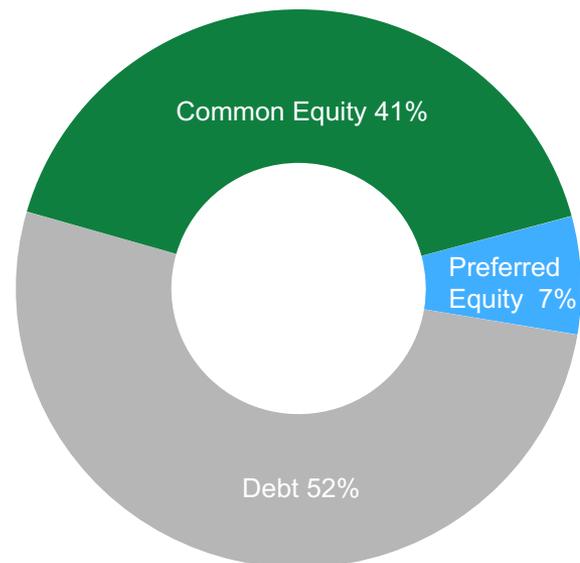
Debt	% of Total	Principal Balance
Unsecured Revolving Credit Facility	11 %	\$145,000
Unsecured Term Loans	45 %	580,000
Mortgages Payable	44 %	572,510
<b>Total Debt</b>		<b>\$1,297,510</b>

Preferred Equity	Shares	Liquidation Value per Share	Total Liquidation Value
6.75% Series A Cumulative Redeemable Perpetual Preferred Stock (NYSE: AHHPrA)	6,843	\$25.00	\$171,085

Common Equity	% of Total	Shares/Units <sup>(1)</sup>	Stock Price <sup>(2)</sup>	Market Value
Common Stock (NYSE: AHH)	79 %	79,695	\$10.23	\$815,290
Operating Partnership Units	21 %	21,666	\$10.23	221,643
<b>Equity Market Capitalization</b>		<b>101,362</b>		<b>\$1,036,933</b>
<b>Total Capitalization</b>				<b>\$2,505,528</b>
<b>Enterprise Value</b>				<b>\$2,433,305</b>
<b>Total Debt to Enterprise Value</b>				<b>53 %</b>

Financial Ratios	
Debt Service Coverage Ratio <sup>(3)</sup>	1.7x
Fixed Charge Coverage Ratio <sup>(3)</sup>	1.6x
Stabilized Portfolio Debt / Stabilized Portfolio Adjusted EBITDAre	5.8x
Net Debt / Total Adjusted EBITDAre	7.2x
Net Debt Plus Preferred / Total Adjusted EBITDAre	8.2x
Debt/Total Capitalization	52 %

Liquidity <sup>(4)</sup>	
Cash on Hand	\$70,642
Availability Under Revolving Credit Facility	112,984
<b>Total Liquidity</b>	<b>\$183,626</b>



Unencumbered Properties	
% of Total Properties	58 %
% of Annualized Base Rent	72 %
<b>Total Asset Value<sup>(5)</sup></b>	<b>\$1,396,640</b>

(1) Represents the weighted average number of common shares and OP Units outstanding during the respective periods presented.

(2) As of close of market on 12/31/24.

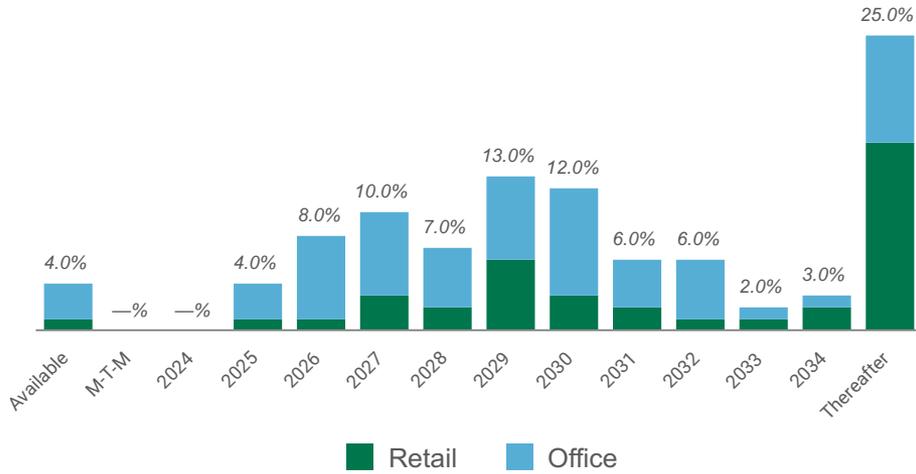
(3) See appendix for definitions.

(4) Excludes availability under construction loans.

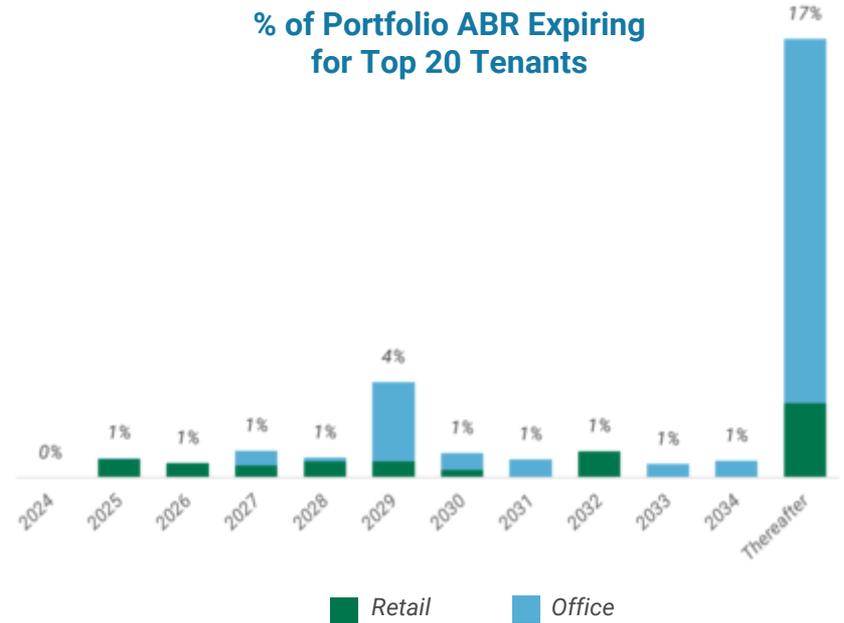
(5) Total Asset Value is calculated based on the terms of our credit facility agreement and therefore does not tie directly to the balance sheet.

# PORTFOLIO PROFILE

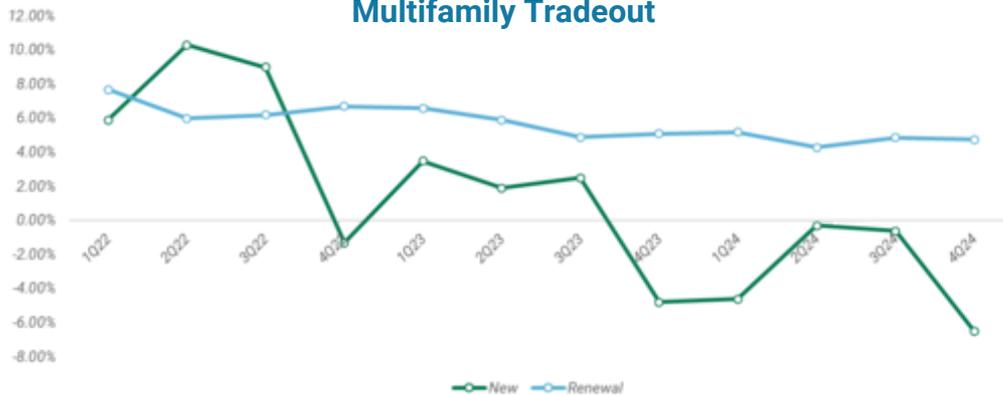
### Commercial Expirations



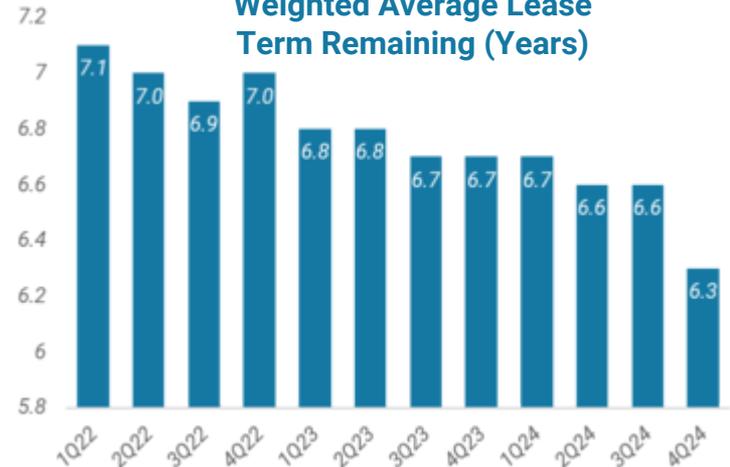
### % of Portfolio ABR Expiring for Top 20 Tenants



### Multifamily Tradeout



### Weighted Average Lease Term Remaining (Years)



# STABILIZED PORTFOLIO SUMMARY



AS OF DECEMBER 31, 2024

SEE APPENDIX FOR FULL LIST OF PROPERTIES

## COMMERCIAL PORTFOLIO

Retail Properties	# of Properties	Net Rentable SF <sup>(1)</sup>	Average Age	Occupancy <sup>(1)</sup>	ABR <sup>(1)</sup>	ABR per Occupied SF
Town Center of Virginia Beach	13	549,317	13	97.9 %	\$13,941,899	\$25.93
Harbor Point - Baltimore Waterfront	2	57,096	7	71.5 %	1,223,556	29.97
Grocery Anchored	14	1,320,155	15	98.8 %	21,158,216	16.22
Southeast Sunbelt	10	945,090	16	95.5 %	20,205,304	22.39
Mid-Atlantic	7	952,788	17	90.2 %	16,301,187	18.97
<b>Stabilized Retail Total</b>	<b>46</b>	<b>3,824,446</b>	<b>15</b>	<b>95.3 %</b>	<b>\$72,830,162</b>	<b>\$19.98</b>

Office Properties	# of Properties	Net Rentable SF <sup>(1)</sup>	Average Age	Occupancy <sup>(1)</sup>	ABR <sup>(1)</sup>	ABR per Occupied SF
Town Center of Virginia Beach	6	805,172	22	98.2 %	\$24,443,427	\$30.90
Harbor Point - Baltimore Waterfront	3	1,044,435	9	97.8 %	33,027,442	32.35
Southeast Sunbelt	4	387,395	7	92.6 %	11,929,942	33.26
Mid-Atlantic	1	98,061	5	100.0 %	2,002,945	20.43
<b>Stabilized Office Total</b>	<b>14</b>	<b>2,335,063</b>	<b>13</b>	<b>97.2 %</b>	<b>\$71,403,756</b>	<b>\$31.47</b>

## MULTIFAMILY PORTFOLIO

Multifamily Properties	# of Properties	Units	Average Age	Occupancy <sup>(1)</sup>	AQR <sup>(1)</sup>	Monthly AQR per Occupied Unit
Town Center of Virginia Beach	3	759	11	94.2 %	\$17,882,028	\$2,084
Harbor Point - Baltimore Waterfront	2	392	7	94.9 %	11,959,740	2,679
Southeast Sunbelt	3	686	3	94.3 %	14,250,288	1,835
Mid-Atlantic	3	655	12	98.0 %	13,368,240	1,735
<b>Stabilized Multifamily Total</b>	<b>11</b>	<b>2,492</b>	<b>9</b>	<b>95.3 %</b>	<b>\$57,460,296</b>	<b>\$2,015</b>

(1) See appendix for definitions and portfolio detail.

# SAME STORE NOI BY SEGMENT



\$ IN THOUSANDS (RECONCILIATION TO GAAP LOCATED IN APPENDIX)

	Three Months Ended				Year Ended			
	12/31/2024	12/31/2023	\$ Change	% Change	12/31/2024	12/31/2023	\$ Change	% Change
<b>Retail</b>								
Rental Revenues	\$23,403	\$23,277	\$126	0.5 %	\$84,716	\$84,248	\$468	0.6 %
Rental Expenses <sup>(1)</sup>	4,124	4,014	110	2.7 %	12,946	12,110	836	6.9 %
Real Estate Taxes	1,901	2,040	(139)	(6.8)%	8,372	8,204	168	2.0 %
Same Store NOI	\$17,378	\$17,223	\$155	0.9 %	\$63,398	\$63,934	\$(536)	(0.8)%
GAAP Adjustments	(1,034)	(1,173)	139		(3,813)	(4,454)	641	
Net Operating Income, Cash	\$16,344	\$16,050	\$294	1.8 %	\$59,585	\$59,480	\$105	0.2 %
<b>Office</b>								
Rental Revenues	\$22,024	\$20,512	\$1,512	7.4 %	\$81,337	\$76,568	\$4,769	6.2 %
Rental Expenses <sup>(1)</sup>	6,037	5,978	59	1.0 %	20,750	19,776	974	4.9 %
Real Estate Taxes	2,091	2,165	(74)	(3.4)%	8,630	8,566	64	0.7 %
Same Store NOI <sup>(2)</sup>	\$13,896	\$12,369	\$1,527	12.3 %	\$51,957	\$48,226	\$3,731	7.7 %
GAAP Adjustments	(2,183)	(1,516)	(667)		(6,932)	(4,725)	(2,207)	
Net Operating Income, Cash	\$11,713	\$10,853	\$860	7.9 %	\$45,025	\$43,501	\$1,524	3.5 %
<b>Multifamily</b>								
Rental Revenues	\$14,392	\$14,151	\$241	1.7 %	\$52,522	\$51,589	\$933	1.8 %
Rental Expenses <sup>(1)</sup>	4,549	4,038	511	12.7 %	16,115	15,117	998	6.6 %
Real Estate Taxes	1,273	1,234	39	3.2 %	5,052	4,608	444	9.6 %
Same Store NOI	\$8,570	\$8,879	\$(309)	(3.5)%	\$31,355	\$31,864	\$(509)	(1.6)%
GAAP Adjustments	(209)	(188)	(21)		(834)	(796)	(38)	
Net Operating Income, Cash	\$8,361	\$8,691	\$(330)	(3.8)%	\$30,521	\$31,068	\$(547)	(1.8)%
<b>Same Store NOI</b>	<b>\$39,844</b>	<b>\$38,471</b>	<b>\$1,373</b>	<b>3.6 %</b>	<b>\$146,710</b>	<b>\$144,024</b>	<b>\$2,686</b>	<b>1.9 %</b>
GAAP Adjustments	(3,426)	(2,877)	(549)		(11,579)	(9,975)	(1,604)	
<b>Same Store Portfolio NOI, Cash Basis</b>	<b>\$36,418</b>	<b>\$35,594</b>	<b>\$824</b>	<b>2.3 %</b>	<b>\$135,131</b>	<b>\$134,049</b>	<b>\$1,082</b>	<b>0.8 %</b>

(1) Excludes expenses associated with the Company's in-house asset management division of \$1.0M and \$1.3M for the three months ended 12/31/2024 & 12/31/2023, respectively, and \$4.8M and \$5.3M for the years ended 12/31/2024 & 12/31/2023, respectively.

(2) Excludes \$4.0M termination fee received from one of the Company's tenants at Wills Wharf and \$650k of accelerated straight-line rent effect from the termination of such tenant's lease for the year ended 12/31/2024.

# TOP 20 TENANTS BY ABR<sup>(1)</sup>

\$ IN THOUSANDS AS OF DECEMBER 31, 2024



## Commercial Portfolio

Tenant	Investment Grade Rating <sup>(2)</sup>	Number of Leases	Annualized Base Rent	% of Total Annualized Base Rent
Constellation Energy Generation	✓	1	\$15,010	7.4%
Morgan Stanley	✓	3	8,883	4.4%
Harris Teeter/Kroger	✓	6	3,781	1.9%
Clark Nexsen		1	2,914	1.4%
Canopy by Hilton		1	2,698	1.3%
Dick's Sporting Goods/Golf Galaxy	✓	2	1,977	1.0%
Lowe's Foods		2	1,976	1.0%
Franklin Templeton	✓	1	1,898	0.9%
Duke University	✓	1	1,742	0.9%
Huntington Ingalls Industries	✓	1	1,671	0.8%
TJ Maxx/Homegoods	✓	5	1,554	0.8%
PetSmart		5	1,527	0.8%
Georgia Tech	✓	1	1,446	0.7%
WeWork		1	1,348	0.7%
Mythics		1	1,311	0.6%
Puttshack		1	1,203	0.6%
Apex Entertainment		1	1,176	0.6%
Pindrop		1	1,172	0.6%
Kimley-Horn		1	1,145	0.6%
Amazon/Whole Foods	✓	1	1,144	0.6%
<b>Top 20 Total</b>			<b>\$55,576</b>	<b>27.6%</b>

(1) Excludes leases from the development and redevelopment properties that have been delivered, but not yet stabilized.

(2) Per public sources.

# LEASE SUMMARY

## RETAIL

		Renewals						
Quarter	Number of Leases Signed	Net Rentable SF Signed	GAAP Releasing Spread	Cash Releasing Spread	Wtd Average Lease Term Remaining (yrs)	TI & LC	TI & LC per SF	
Q4 2024	17	82,479	11.1 %	2.9 %	5.9	\$372,299	\$4.51	
Q3 2024	24	179,701	13.1 %	7.8 %	5.1	410,509	2.28	
Q2 2024	20	140,325	5.8 %	2.9 %	5.1	592,997	4.23	
Q1 2024	19	87,841	10.7 %	4.4 %	4.5	262,669	2.99	
<b>Trailing 4 Quarters</b>	<b>80</b>	<b>490,346</b>	<b>10.4 %</b>	<b>5.0 %</b>	<b>5.1</b>	<b>\$1,638,474</b>	<b>\$3.34</b>	

### New Leases<sup>(1)</sup>

Quarter	Number of Leases Signed	Net Rentable SF Signed	Cash Rent per SF	Wtd Average Lease Term Remaining (yrs)	TI & LC	TI & LC per SF
Q4 2024	16	112,444	\$20.91	9.6	\$5,114,708	\$45.49
Q3 2024	6	13,559	28.34	9.2	684,169	50.46
Q2 2024	7	32,517	18.10	8.6	1,575,222	48.44
Q1 2024	3	9,807	16.17	8.2	549,959	56.08
<b>Trailing 4 Quarters</b>	<b>32</b>	<b>168,327</b>	<b>\$20.69</b>	<b>9.3</b>	<b>\$7,924,058</b>	<b>\$47.08</b>

## OFFICE

		Renewals						
Quarter	Number of Leases Signed	Net Rentable SF Signed	GAAP Releasing Spread	Cash Releasing Spread	Wtd Average Lease Term Remaining (yrs)	TI & LC	TI & LC per SF	
Q4 2024	4	44,240	18.7 %	3.5 %	10.0	\$282,271	\$6.38	
Q3 2024	4	64,459	18.5 %	0.8 %	4.4	2,122,420	32.93	
Q2 2024	3	31,583	24.3 %	4.4 %	7.7	636,802	20.16	
Q1 2024	2	17,901	14.2 %	1.2 %	9.1	564,597	31.54	
<b>Trailing 4 Quarters</b>	<b>13</b>	<b>158,183</b>	<b>19.1 %</b>	<b>2.3 %</b>	<b>7.2</b>	<b>\$3,606,090</b>	<b>\$22.80</b>	

### New Leases<sup>(1)</sup>

Quarter	Number of Leases Signed	Net Rentable SF Signed	Cash Rent per SF	Wtd Average Lease Term Remaining (yrs)	TI & LC	TI & LC per SF
Q4 2024	7	75,381	\$35.11	9.1	\$4,266,018	\$56.59
Q3 2024	3	15,493	29.42	3.9	576,306	37.20
Q2 2024	2	44,289	33.57	10.7	5,554,413	125.41
Q1 2024	0	—	—	0.0	—	—
<b>Trailing 4 Quarters</b>	<b>12</b>	<b>135,163</b>	<b>\$33.95</b>	<b>9.0</b>	<b>\$10,396,737</b>	<b>\$76.92</b>

(1) Excludes leases from properties in development and redevelopment.

# LEASE EXPIRATIONS<sup>(1)</sup>

AS OF DECEMBER 31, 2024



## RETAIL

Year	Leases Expiring	Square Footage Expiring	% Portfolio Net Rentable Square Feet	ABR	% of Portfolio ABR
Available	–	179,770	4.7 %	\$–	– %
M-T-M	2	1,602	– %	59,262	0.1 %
2024 <sup>(2)</sup>	3	10,872	0.3 %	499,064	0.7 %
2025	55	165,063	4.3 %	3,432,707	4.7 %
2026	84	436,858	11.4 %	8,988,445	12.3 %
2027	86	442,832	11.6 %	8,627,079	11.8 %
2028	74	332,105	8.7 %	7,399,089	10.2 %
2029	76	413,435	10.8 %	7,725,405	10.6 %
2030	72	528,541	13.8 %	10,806,498	14.8 %
2031	37	254,741	6.7 %	5,108,641	7.0 %
2032	30	302,420	7.9 %	5,476,435	7.5 %
2033	26	92,276	2.4 %	2,223,337	3.1 %
2034	18	86,110	2.3 %	1,855,067	2.5 %
Thereafter	41	577,821	15.1 %	10,629,133	14.7 %
Total / Weighted Average	604	3,824,446	100.0 %	\$72,830,162	100.0 %

## OFFICE

Year	Leases Expiring	Square Footage Expiring	% Portfolio Net Rentable Square Feet	ABR	% of Portfolio ABR
Available	–	66,385	2.8 %	\$–	– %
M-T-M	7	15,137	0.6 %	180,545	0.3 %
2024 <sup>(2)</sup>	1	2,174	0.1 %	64,263	0.1 %
2025	10	62,742	2.7 %	2,604,074	3.6 %
2026	10	46,312	2.0 %	1,429,004	2.0 %
2027	20	180,570	7.7 %	6,205,737	8.7 %
2028	14	111,841	4.8 %	3,441,772	4.8 %
2029	16	356,996	15.3 %	10,183,388	14.3 %
2030	14	169,665	7.3 %	5,433,353	7.6 %
2031	8	142,915	6.1 %	4,171,960	5.8 %
2032	4	43,522	1.9 %	1,228,475	1.7 %
2033	6	70,374	3.0 %	2,153,946	3.0 %
2034	6	119,019	5.1 %	2,986,668	4.2 %
Thereafter	13	947,411	40.6 %	31,320,571	43.9 %
Total / Weighted Average	129	2,335,063	100.0 %	\$71,403,756	100.0 %

(1) Excludes leases from properties in development, redevelopment, and delivered, but not yet stabilized.

(2) Represents leases that expired on 12/31/24. The spaces are available for lease as of 1/1/25.

# PORTFOLIO EXPANSION

\$ IN THOUSANDS



Schedule<sup>(1)</sup>

Consolidated Development Projects	Property Type	Estimated Size <sup>(1)</sup>	% Leased or LOI	Construction Start	Initial Occupancy	Stabilized Operation <sup>(2)</sup>	Estimated Cost <sup>(1)</sup>	Loan Commitment	Funded to Date	AHH Ownership	Anchor Tenants
Southern Post Roswell, GA	Mixed-Use	137 multifamily units / 95,000 sf office / 42,000 sf retail	62% Commercial <sup>(3)</sup> 88% Multifamily	4Q21	2Q24	2Q25	\$132,600	\$73,600 <sup>(4)</sup>	\$119,260	100 %	Vestis
<b>Equity Method Investments</b>											
Projects	Property Type	Estimated Size <sup>(1)</sup>	% Leased or LOI	Construction Start	Initial Occupancy	Stabilized Operation <sup>(2)</sup>	Estimated Cost <sup>(1)</sup>	Equity Requirement	Funded to Date	AHH Ownership	Anchor Tenants
T. Rowe Price Global HQ Baltimore, MD	Mixed-Use	553,000 sf office / 20,200 sf retail / 250 parking spaces	97%	2Q22	1Q25	1Q25	\$277,900	\$52,900	\$46,400	50 %	T. Rowe Price
Allied   Harbor Point Baltimore, MD	Mixed-Use	312 units / 15,800 sf retail / 1,252 parking spaces	6%	2Q22	1Q25	3Q26	239,300	115,900	115,900	90 % <sup>(5)</sup>	
Total Unconsolidated JV Development							\$517,200	\$168,800	\$162,300		
	<b>Q4 2024</b>	<b>Year to Date</b>									
Capitalized Interest	\$2,885	\$13,717									



(1) Represents estimates that may change as the development process proceeds.  
 (2) First fully-stabilized quarter. See stabilized property definition in appendix.  
 (3) Represents combined percentage leased or under LOI for retail and office.

(4) Includes \$5.7M earnout under certain conditions.  
 (5) The Company currently owns 78% and holds an option to increase its ownership interest to 90%.

# REAL ESTATE FINANCING

\$ IN THOUSANDS AS OF DECEMBER 31, 2024

Outstanding Investments <sup>(1)</sup>	Property Type	Estimated Size <sup>(2)</sup>	% Leased or LOI	Initial Occupancy	Estimated Stabilization <sup>(2)</sup>	Loan Maturity	Interest Rate	Principal Balance	Maximum Principal Commitment	Cumulative Accrued Interest <sup>(3)</sup>	QTD Interest Income <sup>(3)</sup>
Solis Gainesville II Gainesville, GA	Multifamily	184 units	69%	2Q24	Q2 2025	4Q26	10% <sup>(4)</sup>	\$ 19,595	\$ 19,595	\$ 5,821	\$ 637
The Allure at Edinburgh Chesapeake, VA	Multifamily	280 units	24%	4Q24	Q4 2025	1Q28	15% <sup>(5)</sup>	9,228	9,228	1,987	348
Solis Kennesaw Kennesaw, GA	Multifamily	239 units	N/A	2Q25 <sup>(2)</sup>	Q1 2026	2Q27	14% <sup>(4)</sup>	37,870	37,870	8,033	1,425
Solis Peachtree Corners Peachtree Corners, GA	Multifamily	249 units	N/A	3Q25 <sup>(2)</sup>	Q3 2026	4Q27	15% <sup>(4)</sup>	28,440	28,440	5,389	1,167
Solis North Creek Charlotte, NC	Multifamily	303 units	N/A	3Q26 <sup>(2)</sup>	Q4 2027	3Q30	12% <sup>(4)</sup>	5,134	26,767	682	383
Total Outstanding Investments								<u>\$100,267</u>	<u>\$121,900</u>	<u>\$21,912</u>	<u>\$3,960</u>



Solis Kennesaw  
Marietta, GA



The Allure at Edinburgh  
Chesapeake, VA

(1) Each investment is in the form of preferred equity with economic terms and accounting consistent with a loan receivable.  
 (2) Represents estimates that may change as the development process proceeds.  
 (3) Excludes amortization of equity placement fees, if applicable.

(4) The interest rate varies over the life of the loan and the loan earns an unused commitment fee.  
 (5) The interest rate varies over the life of the loan.

# GENERAL CONTRACTING & REAL ESTATE SERVICES



\$ IN THOUSANDS

	Q4 2024	Q3 2024	Q2 2024	Q1 2024	Trailing 4 Quarters
Revenue	\$75,010	\$114,353	\$116,839	\$126,975	\$433,177
Expense	(72,917)	(110,987)	(112,500)	(122,898)	(419,302)
Gross Profit	\$2,093	\$3,366	\$4,339	\$4,077	\$13,875
<b>Operating Margin<sup>(1)</sup></b>	<b>2.8 %</b>	<b>2.9 %</b>	<b>3.7 %</b>	<b>3.2 %</b>	<b>3.2 %</b>

Third-Party Backlog as of Q4 2024	
Beginning Backlog	\$193,122
New Contracts	5,817
Work Performed	(75,155)
<b>Ending Backlog</b>	<b>\$123,784</b>



Peterson Station  
Morrisville, NC

(1) 50% and 90% of gross profit attributable to contracts for our T. Rowe Price Global HQ and Allied | Harbor Point development projects, respectively, is not reflected within general contracting & real estate services revenues due to elimination. The Company is still entitled to receive cash proceeds in relation to the eliminated amounts. Prior to any gross profit eliminations attributable to these projects, operating margin for Q4 2024, Q3 2024, Q2 2024, Q1 2024, and the Trailing 4 Quarters was 3.0%, 3.2%, 4.0%, 3.5%, and 3.5%, respectively.

# NET INCOME BY SEGMENT

\$ IN THOUSANDS



## Three Months Ended December 31, 2024

	Retail Real Estate	Office Real Estate	Multifamily Real Estate	General Contracting and Real Estate Services	Real Estate Financing	Unallocated	Total
<b>Revenues</b>							
Rental revenues	\$25,530	\$22,475	\$14,948	\$—	\$—	\$—	\$62,953
General contracting and real estate services revenues	—	—	—	75,010	—	—	75,010
Interest income	17	11	40	—	4,039	530	4,637
<b>Total revenues</b>	<b>25,547</b>	<b>22,486</b>	<b>14,988</b>	<b>75,010</b>	<b>4,039</b>	<b>530</b>	<b>142,600</b>
<b>Expenses</b>							
Rental expenses	4,122	7,255	4,689	—	—	—	16,066
Real estate taxes	2,121	2,021	1,171	—	—	—	5,313
General contracting and real estate services expenses	—	—	—	72,917	—	—	72,917
Depreciation and amortization	11,782	8,652	4,646	—	—	185	25,265
General and administrative expenses	—	—	—	—	—	4,661	4,661
Acquisition, development and other pursuit costs	—	—	—	—	—	1	1
<b>Total expenses</b>	<b>18,025</b>	<b>17,928</b>	<b>10,506</b>	<b>72,917</b>	<b>—</b>	<b>4,847</b>	<b>124,223</b>
Gain on real estate dispositions	21,305	—	—	—	—	—	21,305
<b>Operating income</b>	<b>28,827</b>	<b>4,558</b>	<b>4,482</b>	<b>2,093</b>	<b>4,039</b>	<b>(4,317)</b>	<b>39,682</b>
Interest expense <sup>(1)</sup>	(6,309)	(6,328)	(3,974)	—	(1,765)	—	(18,376)
Equity in income of unconsolidated real estate entities	2	238	5	—	—	—	245
Loss on extinguishment of debt	(134)	—	—	—	—	—	(134)
Change in fair value of derivatives and other	2,577	2,245	1,379	—	1,072	—	7,273
Unrealized credit loss provision	—	—	—	—	(117)	14	(103)
Other income (expense), net	—	—	(47)	—	—	2	(45)
Income (loss) before taxes	24,963	713	1,845	2,093	3,229	(4,301)	28,542
Income tax benefit	—	—	—	494	—	—	494
<b>Net income (loss)</b>	<b>\$24,963</b>	<b>\$713</b>	<b>\$1,845</b>	<b>\$2,587</b>	<b>\$3,229</b>	<b>(\$4,301)</b>	<b>\$29,036</b>

(1) Interest expense within the real estate financing segment is allocated based on the average outstanding principal of notes receivable in the real estate financing portfolio and the effective interest rates on the Company's credit facility, the M&T term loan facility, and the TD term loan facility.

# ACQUISITIONS & DISPOSITIONS

\$ IN THOUSANDS



## ACQUISITIONS

Properties	Location	Square Feet/Units	Purchase Price	Cash Cap Rate	Purchase Date	Anchor Tenants
<b>2023</b>		<b>311,000</b>	<b>\$215,000</b>	<b>6.5 %</b>		
The Interlock	Atlanta, GA	311,100 <sup>(1)</sup>	215,000	6.5 %	2Q23	Georgia Tech, Puttshack
<b>2022</b>		<b>606,181 / 103 units</b>	<b>\$299,450</b>	<b>6.2 %</b>		
Pembroke Square	Virginia Beach, VA	124,181	26,450	7.7 %	4Q22	Fresh Market, Nordstrom Rack, DSW
Constellation Energy Building	Baltimore, MD	482,000 / 103 units	273,000 <sup>(2)</sup>	6.1 %	1Q22	Constellation Energy Group
<b>Total/Weighted Average</b>		<b>917,181 / 103 units</b>	<b>\$514,450</b>	<b>6.3 %</b>		

## DISPOSITIONS

Properties	Location	Square Feet/Units/Beds	Sale Price	Cash Cap Rate	Disposition Date	Anchor Tenants
<b>2024</b>		<b>213,927</b>	<b>\$ 82,000</b>	<b>6.4 %</b>		
Market at Mill Creek	Mount Pleasant, SC	80,319	27,300	6.8 %	4Q24	Lowes Foods
Nexton Square	Summerville, SC	133,608	54,700	6.2 %	4Q24	Various Small Shops
<b>2022</b>		<b>275,896 / 1,031 units/beds</b>	<b>\$258,261</b>	<b>4.3 %</b>		
Sandbridge Outparcels	Virginia Beach, VA	7,233	3,455	4.5 %	3Q22	Autozone, Valvoline
Annapolis Junction	Annapolis Junction, MD	416 units	150,000	4.2 %	3Q22	
North Pointe Outparcels	Durham, NC	268,663	23,931	4.0 %	2Q22	Costco, Home Depot
Summit Place	Charleston, SC	357 beds	37,800	4.8 %	2Q22	
Hoffler Place	Charleston, SC	258 beds	43,075	4.1 %	2Q22	
<b>Total/Weighted Average</b>		<b>489,823 / 1,031 units/beds</b>	<b>\$258,261</b>	<b>4.8 %</b>		

(1) Square footage includes 4.9k square feet of retail storage space.

(2) Represents 100% of property value of which the Company owns a 90% interest.

# APPENDIX

## DEFINITIONS & RECONCILIATIONS



# DEFINITIONS

## ADJUSTED FUNDS FROM OPERATIONS:

We calculate Adjusted Funds From Operations (“AFFO”) as Normalized FFO adjusted for the impact of non-cash stock compensation, tenant improvements, leasing commissions, and leasing incentive costs associated with second generation rental space, capital expenditures, non-cash interest expense, straight-line rents, cash ground rent payments for finance leases, the amortization of leasing incentives and above (below) market rents, proceeds from government development grants, and payments made to purchase interest rate caps designated as cash flow hedges.

Management believes that AFFO provides useful supplemental information to investors regarding our operating performance as it provides a consistent comparison of our operating performance across time periods and allows investors to more easily compare our operating results with other REITs. However, other REITs may use different methodologies for calculating AFFO or similarly entitled FFO measures, and, accordingly, our AFFO may not always be comparable to AFFO or other similarly entitled FFO measures of other REITs.

---

## ADJUSTED INTEREST EXPENSE:

Adjusted Interest Expense includes interest expense on our debt obligations, amortization of deferred financing costs, interest expense on finance leases, and payments (receipts) of interest rate derivatives that are designated as hedges for accounting purposes, all of which are recorded within “Interest expense” on our consolidated statements of comprehensive income. Adjusted Interest Expense also includes payments (receipts) of interest rate derivatives that are not designated as hedges for accounting purposes. Payments (receipts) of interest rate derivatives not designated as hedges are recorded within “Change in fair value of derivatives and other” on our consolidated statements of comprehensive income.

---

## ANNUALIZED BASE RENT:

For the properties in our retail & office portfolios, we calculate annualized base rent (“ABR”) by multiplying (a) monthly base rent as of December 31, 2024 (defined as cash base rent, before contractual tenant concessions and abatements, and excluding tenant reimbursements for expenses paid by us) for executed leases as of such date by (b) 12, and we do not give effect to periodic contractual rent increases or contingent rental revenue (e.g., percentage rent based on tenant sales thresholds). ABR per leased square foot is calculated by dividing (a) ABR by (b) square footage under executed leases as of December 31, 2024. In the case of triple net or modified gross leases, our calculation of ABR does not include tenant reimbursements for real estate taxes, insurance, common area, or other operating expenses.”

---

## ANNUALIZED QUARTERLY RENT:

For the properties in our multifamily portfolio, we calculate annualized quarterly rent (“AQR”) by multiplying (a) rental revenues for the quarter by (b) 4.

# DEFINITIONS

## DEBT SERVICE COVERAGE RATIO:

We calculate Debt Service Coverage Ratio as the quarterly Total Adjusted EBITDAre divided by total quarterly interest expense, interest receipts of non-designated derivatives, and required principal repayment.

---

## EBITDAre:

We calculate EBITDA for real estate (EBITDAre) consistent with the definition established by the National Association of Real Estate Investment Trusts ("Nareit"). EBITDAre is a financial measure not calculated in accordance with the accounting principles generally accepted in the United States ("GAAP") that Nareit defines as net income (loss) (calculated in accordance with GAAP), excluding interest expense, income taxes, depreciation and amortization, gains (or losses) from sales of depreciable operating property, impairment of real estate assets, and adjustments to reflect the entity's share of EBITDAre of unconsolidated affiliates.

Management believes EBITDAre is useful to investors in evaluating and facilitating comparisons of our operating performance between periods and between REITs by removing the impact of our capital structure (primarily interest expense) and asset base (primarily depreciation and amortization) from our operating results.

---

## FIXED CHARGE COVERAGE RATIO:

We calculate Fixed Charge Coverage Ratio as quarterly Total Adjusted EBITDAre divided by total quarterly interest expense, interest receipts of non-designated derivatives, required principal repayment, and preferred equity dividends.

---

## FUNDS FROM OPERATIONS:

We calculate Funds From Operations ("FFO") in accordance with the standards established by Nareit. Nareit defines FFO as net income (loss) (calculated in accordance with GAAP), excluding depreciation and amortization related to real estate, gains or losses from the sale of certain real estate assets, gains and losses from change in control, and impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity.

FFO is a supplemental non-GAAP financial measure. Management uses FFO as a supplemental performance measure because we believe that FFO is beneficial to investors as a starting point in measuring our operational performance. Specifically, in excluding real estate related depreciation and amortization and gains and losses from property dispositions, which do not relate to or are not indicative of operating performance, FFO provides a performance measure that, when compared period-over-period, captures trends in occupancy rates, rental rates, and operating costs. Other equity REITs may not calculate FFO in accordance with the Nareit definition as we do, and, accordingly, our FFO may not be comparable to such other REITs' FFO.

## NET OPERATING INCOME:

We calculate Net Operating Income ("NOI") as segment revenues less segment expenses. Segment revenues include rental revenues (base rent, expense reimbursements, termination fees, and other revenue) for our property segments, general contracting and real estate services revenues for our general contracting and real estate services segment, and interest income for our real estate financing segment. Segment expenses include rental expenses and real estate taxes for our property segments, general contracting and real estate services expenses for our general contracting and real estate services segment, and interest expense for our real estate financing segment. Segment NOI for the general contracting and real estate services and real estate financing segments is also referred to as segment gross profit. Other REITs may use different methodologies for calculating NOI, and, accordingly, our NOI may not be comparable to such other REITs' NOI. NOI is not a measure of operating income or cash flows from operating activities as measured by GAAP and is not indicative of cash available to fund cash needs. As a result, NOI should not be considered an alternative to cash flows as a measure of liquidity. We consider NOI to be an appropriate supplemental measure to net income because it assists both investors and management in understanding the core operations of our real estate business.

To calculate NOI for the same store portfolio, we exclude one-time items, such as termination fees.

To calculate NOI on a cash basis, we adjust NOI to exclude the net effects of straight-line rental revenues, the amortization of lease incentives and above/below market rents, the net effects of straight-line rental expenses, and ground rent expenses for finance leases.

---

## NET RENTABLE SQUARE FOOTAGE:

We define net rentable square footage for each of our retail & office properties as the sum of (a) the square footage of executed leases, plus (b) for available space, management's estimate of net rentable square footage based, in part, on past leases. The net rentable square footage included in office leases is generally consistent with the Building Owners and Managers Association 1996 measurement guidelines.

---

## NORMALIZED FUNDS FROM OPERATIONS:

We calculate Normalized Funds From Operations ("Normalized FFO") as FFO calculated in accordance with the standards established by Nareit, adjusted for certain items, including but not limited to, acquisition, development, and other pursuit costs, debt extinguishment losses, prepayment penalties, impairment of intangible assets and liabilities, mark-to-market adjustments on interest rate derivatives not designated as cash flow hedges, amortization of payments made to purchase interest rate caps and swaps designated as cash flow hedges, provision for unrealized non-cash credit losses, amortization of right-of-use assets attributable to finance leases, severance related costs, and other non-comparable items.

Management believes that the computation of FFO in accordance with Nareit's definition includes certain items that are not indicative of the results provided by our operating property portfolio and affect the comparability of our year-over-year performance. Accordingly, management believes that Normalized FFO is a more useful performance measure. Our calculation of Normalized FFO differs from Nareit's definition of FFO. Other equity REITs may not calculate Normalized FFO in the same manner as us, and, accordingly, our Normalized FFO may not be comparable to other REITs' Normalized FFO.

# DEFINITIONS

## OCCUPANCY:

The occupancy for each of our retail & office properties is calculated as (a) square footage under executed leases as of the last day of the quarter, divided by (b) net rentable square footage, expressed as a percentage. Refer to definition of Net Rentable Square Footage for further information.

Occupancy for our multifamily properties is calculated as (a) average of the number of occupied units on the 20th day of each of the trailing three months from the reporting period end date, divided by (b) total units available as of such date, expressed as a percentage. Management believes that this methodology best captures the average monthly occupancy.

---

## PROPERTY ADJUSTED EBITDAre:

We calculate Property Adjusted EBITDAre as EBITDAre coming solely from our operating properties. When referring to Property Adjusted EBITDAre, we also exclude certain items, including, but not limited to, non-recurring bad debt, non-recurring termination fees, amortization of right-of-use assets, and impairment of intangible assets and liabilities.

Management believes that Property Adjusted EBITDAre provides useful supplemental information to investors regarding our properties' recurring operating performance as it provides a consistent comparison of our operating performance across time periods and allows investors to more easily compare our operating results with other REITs. However, other REITs may use different methodologies for calculating Property Adjusted EBITDAre or similarly titled measures.

---

## STABILIZED PORTFOLIO ADJUSTED EBITDAre:

We calculate Stabilized Portfolio Adjusted EBITDAre as Property Adjusted EBITDAre coming solely from our stabilized properties, which excludes certain items, including, but not limited to, the impact of redevelopment and development pipeline projects that are still in lease-up, as well as acquisitions and dispositions in the period.

Refer to definition of Stabilized Property and Property Adjusted EBITDAre for further information. Management believes that Stabilized Portfolio Adjusted EBITDAre provides useful supplemental information to investors regarding our properties' recurring operating performance as it provides a consistent comparison of our operating performance across time periods and allows investors to more easily compare our operating results with other REITs. However, other REITs may use different methodologies for calculating Stabilized Portfolio Adjusted EBITDAre or similarly titled measures.

---

## SAME STORE PORTFOLIO:

We define same store properties as those that we owned and operated and that were stabilized for the entirety of both periods compared.

Refer to definition of Stabilized Property for further information.

## STABILIZED PROPERTY:

We generally consider a property to be stabilized upon the earlier of (a) the quarter after the property reaches 80% occupancy, or (b) the thirteenth quarter after the property receives its certificate of occupancy. Additionally, any property that is fully or partially taken out of service for the purpose of redevelopment is no longer considered stabilized until the redevelopment activities are complete, the asset is placed back into service, and the stabilization criteria above are again met. A property may also be fully or partially taken out of service as a result of a disposition, depending on the significance of the portion of the property disposed. A property classified as Held for Sale is not considered stabilized.

---

## STABILIZED PROPERTY DEBT:

We calculate Stabilized Property Debt as our total debt secured by our stabilized properties, excluding loans associated with our development pipeline and our unsecured debt. Refer to definition of Stabilized Property for further information.

---

## TOTAL ADJUSTED EBITDAre:

Total Adjusted EBITDAre is calculated as EBITDAre further adjusted for debt extinguishment losses, non-cash stock compensation, mark-to-market adjustments on interest rate derivatives, and other one-time adjustments including non-recurring bad debt and termination fees. Management believes Total Adjusted EBITDAre is useful to investors in evaluating and facilitating comparisons of our operating performance between periods and with other REITs by removing the impact of our capital structure (primarily interest expense) and asset base (primarily depreciation and amortization) from our operating results along with other non-comparable items.

Management believes Total Adjusted EBITDAre is useful to investors in evaluating and facilitating comparisons of our operating performance between periods and with other REITs by removing the impact of our capital structure (primarily interest expense) and asset base (primarily depreciation and amortization) from our operating results along with other non-comparable items.

---

## WEIGHTED AVERAGE LEASE TERM REMAINING:

We calculate Weighted Average Lease Term Remaining ("WALT") as the remaining lease term as of period end for commercial stabilized properties, weighted by the net rentable square footage of each lease as of the period end.

# PROPERTY PORTFOLIO

AS OF DECEMBER 31, 2024



Retail Properties - Stabilized	Location	Ownership %	Year Built/ Redeveloped	Net Rentable SF <sup>(1)</sup>	Occupancy <sup>(1)</sup>	ABR <sup>(1)</sup>	ABR per Occupied SF <sup>(1)</sup>	Anchor Tenant(s)
<b>Town Center of Virginia Beach</b>								
249 Central Park Retail	Virginia Beach, VA	100%	2004	35,161	100.0 %	\$1,177,891	\$33.50	Cheesecake Factory, Brooks Brothers
4525 Main Street Retail	Virginia Beach, VA	100%	2014	26,328	100.0 %	485,188	18.43	Anthropologie, West Elm
4621 Columbus Retail	Virginia Beach, VA	100%	2020	84,000	100.0 %	1,176,000	14.00	Apex Entertainment
Columbus Village	Virginia Beach, VA	100%	2020	62,207	100.0 %	2,022,540	32.51	Barnes & Noble, CAVA, Shake Shack, Five Below, Ulta
Commerce Street Retail	Virginia Beach, VA	100%	2008	19,173	100.0 %	890,078	46.42	Yard House
Fountain Plaza Retail	Virginia Beach, VA	100%	2004	35,961	94.4 %	1,119,318	32.98	Ruth's Chris, Nando's
Pembroke Square	Virginia Beach, VA	100%	2015	124,181	100.0 %	2,096,262	16.88	Fresh Market, Nordstrom Rack, DSW
Premier Retail	Virginia Beach, VA	100%	2018	39,015	94.9 %	1,254,924	33.88	Williams Sonoma, Pottery Barn
South Retail	Virginia Beach, VA	100%	2002	38,515	100.0 %	1,065,261	27.66	lululemon, free people, CPK
Studio 56 Retail	Virginia Beach, VA	100%	2007	11,594	100.0 %	413,118	35.63	Rocket Title, Legal Sea Foods
The Cosmopolitan Retail	Virginia Beach, VA	100%	2020	41,872	88.6 %	1,220,239	32.90	Lego, Nike
Two Columbus Retail	Virginia Beach, VA	100%	2009	13,752	100.0 %	526,978	38.32	Fidelity Investments, Luxxotica
West Retail	Virginia Beach, VA	100%	2002	17,558	83.4 %	494,102	33.74	PF Changs, The Men's Wearhouse
<b>Harbor Point - Baltimore Waterfront</b>								
Constellation Retail	Baltimore, MD	90%	2016	38,464	76.7 %	\$783,891	\$26.58	West Elm
Point Street Retail	Baltimore, MD	100%	2018	18,632	60.8 %	439,665	38.82	solidcore
<b>Grocery Anchored</b>								
Broad Creek Shopping Center <sup>(2)</sup>	Norfolk, VA	100%	2001	121,504	97.2 %	\$2,330,199	\$19.74	Food Lion, PetSmart
Broadmoor Plaza	South Bend, IN	100%	1980	115,059	98.2 %	1,359,075	12.03	Kroger
Brooks Crossing Retail	Newport News, VA	65% <sup>(3)</sup>	2016	18,349	84.8 %	229,537	14.75	Various Small Shops (grocery shadow)
Delray Beach Plaza <sup>(2)</sup>	Delray Beach, FL	100%	2021	87,207	98.0 %	2,959,879	34.62	Whole Foods
Greenbrier Square	Chesapeake, VA	100%	2017	260,625	100.0 %	2,624,984	10.07	Kroger, Homegoods, Dick's Sporting Goods
Greentree Shopping Center	Chesapeake, VA	100%	2014	15,719	91.1 %	335,615	23.44	Various Small Shops (grocery shadow)
Hanbury Village	Chesapeake, VA	100%	2009	98,638	100.0 %	2,045,579	20.74	Harris Teeter
Lexington Square	Lexington, SC	100%	2017	85,440	97.2 %	1,892,535	22.79	Lowes Foods
North Pointe Center	Durham, NC	100%	2009	226,083	100.0 %	2,996,368	13.25	Harris Teeter
Parkway Centre	Moultrie, GA	100%	2017	61,200	100.0 %	861,149	14.07	Publix
Parkway Marketplace	Virginia Beach, VA	100%	1998	37,804	94.2 %	712,610	20.01	Various Small Shops (grocery shadow)
Perry Hall Marketplace	Perry Hall, MD	100%	2001	74,251	100.0 %	1,299,008	17.49	Safeway
Sandbridge Commons	Virginia Beach, VA	100%	2015	69,417	100.0 %	951,730	13.71	Harris Teeter
Tyre Neck Harris Teeter <sup>(2)</sup>	Portsmouth, VA	100%	2011	48,859	100.0 %	559,948	11.46	Harris Teeter
<b>Southeast Sunbelt</b>								
Chronicle Mill Retail	Belmont, NC	85% <sup>(3)</sup>	2022	11,530	22.4 %	\$112,500	\$43.50	
North Hampton Market	Taylors, SC	100%	2004	114,954	98.8 %	1,605,665	14.14	PetSmart, Hobby Lobby
One City Center Retail	Durham, NC	100%	2019	22,679	55.7 %	421,442	33.38	Various Small Shops
Overlook Village	Asheville, NC	100%	1990	151,365	100.0 %	2,289,281	15.12	T.J. Maxx/Homegoods, Ross
Patterson Place	Durham, NC	100%	2004	159,842	99.1 %	2,682,119	16.93	PetSmart, DSW
Providence Plaza Retail	Charlotte, NC	100%	2008	49,447	100.0 %	1,565,800	31.67	Orange Theory, Edward Jones, Chipotle
South Square	Durham, NC	100%	2005	109,590	97.1 %	1,935,908	18.19	Ross, Petco, Office Depot
The Interlock Retail <sup>(2)</sup>	Atlanta, GA	100%	2021	108,379	85.0 %	5,071,860	55.08	Puttshack
Wendover Village	Greensboro, NC	100%	2004	176,997	99.3 %	3,635,403	20.69	T.J. Maxx, Petco, Beauty World

(1) See appendix for definitions.

(2) The Company leases all or a portion of the land underlying this property pursuant to a ground lease.

(3) The Company is entitled to a preferred return on its investment in this property.

# PROPERTY PORTFOLIO CONT.

AS OF DECEMBER 31, 2024



Retail Properties - Stabilized	Location	Ownership %	Year Built/ Redeveloped	Net Rentable SF <sup>(1)</sup>	Occupancy <sup>(1)</sup>	ABR <sup>(1)</sup>	ABR per Occupied SF <sup>(1)</sup>	Anchor Tenant(s)
<b>Mid-Atlantic</b>								
Dimmock Square	Colonial Heights, VA	100%	1998	106,166	100.0 %	\$1,932,887	\$18.21	Best Buy, Old Navy
Harrisonburg Regal	Harrisonburg, VA	100%	1999	49,000	100.0 %	753,620	15.38	Regal Cinemas
Liberty Retail	Newport News, VA	100%	2013	26,534	75.8 %	371,241	18.45	
Marketplace at Hilltop <sup>(2)</sup>	Virginia Beach, VA	100%	2001	116,953	97.3 %	2,810,566	24.71	Total Wine, Panera, Chick-Fil-A
Red Mill Commons	Virginia Beach, VA	100%	2005	373,808	96.1 %	7,118,113	19.81	Homegoods, Walgreens
Southgate Square	Colonial Heights, VA	100%	2016	260,131	81.2 %	3,256,484	15.42	Burlington, PetSmart, Michaels, T.J. Maxx
Southshore Shops	Midlothian, VA	100%	2006	40,307	100.0 %	885,326	21.96	Buffalo Wild Wings
The Edison Retail	Richmond, VA	100%	2014	20,196	— %	58,276	0.00	
<b>Total Stabilized Retail Portfolio</b>				<b>3,824,446</b>	<b>95.3 %</b>	<b>\$72,830,162</b>	<b>\$19.98</b>	

Office Properties - Stabilized	Location	Ownership %	Year Built / Redeveloped	Net Rentable SF <sup>(1)</sup>	Occupancy <sup>(1)</sup>	ABR <sup>(1)</sup>	ABR per Occupied SF <sup>(1)</sup>	Anchor Tenant(s)
<b>Town Center of Virginia Beach</b>								
249 Central Park Office	Virginia Beach, VA	100%	2004	57,103	100.0 %	\$1,448,997	\$25.38	Gather, HDR
4525 Main Street	Virginia Beach, VA	100%	2014	208,760	100.0 %	6,932,898	33.21	Clark Nexsen, Mythics
4605 Columbus Office	Virginia Beach, VA	100%	2002	19,335	100.0 %	522,045	27.00	AHCC
Armada Hoffler Tower <sup>(3)</sup>	Virginia Beach, VA	100%	2002	296,200	98.6 %	9,719,743	33.28	Troutman Pepper, Williams Mullen, Morgan Stanley, KPMG
One Columbus	Virginia Beach, VA	100%	1984	129,066	98.3 %	3,416,942	26.93	Truist, HBA, Northwestern Mutual
Two Columbus Office	Virginia Beach, VA	100%	2009	94,708	91.6 %	2,402,802	27.68	Hazen & Sawyer, Fidelity
<b>Harbor Point - Baltimore Waterfront</b>								
Constellation Office	Baltimore, MD	90%	2016	453,018	100.0 %	\$15,484,541	\$34.18	Constellation Energy Group
Thames Street Wharf <sup>(3)</sup>	Baltimore, MD	100%	2010	263,426	98.8 %	8,071,078	31.01	Morgan Stanley
Wills Wharf <sup>(2)</sup>	Baltimore, MD	100%	2020	327,991	93.8 %	9,471,823	30.79	Canopy by Hilton, Transamerica, RBC, Franklin Templeton, Stifel
<b>Southeast Sunbelt</b>								
Chronicle Mill Office	Belmont, NC	85% <sup>(4)</sup>	2022	5,932	100.0 %	\$177,960	\$30.00	Piedmont Lithium
One City Center Office	Durham, NC	100%	2019	128,920	95.3 %	3,270,013	26.63	Duke University
Providence Plaza Office	Charlotte, NC	100%	2008	53,671	100.0 %	1,636,062	30.48	Choate Construction, Cranfill, Sumner, & Hartzog
The Interlock Office <sup>(2)</sup>	Atlanta, GA	100%	2021	198,872	88.6 %	6,845,907	38.84	Georgia Tech, Pindrop
<b>Mid-Atlantic</b>								
Brooks Crossing Office	Newport News, VA	100%	2019	98,061	100.0 %	\$2,002,945	\$20.43	Huntington Ingalls Industries
<b>Stabilized Office Total</b>				<b>2,335,063</b>	<b>97.2 %</b>	<b>\$71,403,756</b>	<b>\$31.47</b>	

(1) See appendix for definitions.

(2) The Company leases all or a portion of the land underlying this property pursuant to a ground lease.

(3) The Company occupies 47,644 square feet at these two properties at an ABR of \$1.6M, or \$34.70 per leased square foot, which is reflected in this table. The rent paid by the Company is eliminated in accordance with GAAP in the consolidated financial statements.

(4) The Company is entitled to a preferred return on its investment in this property.

# PROPERTY PORTFOLIO CONT.

AS OF DECEMBER 31, 2024



Multifamily Properties - Stabilized	Location	Ownership %	Year Built / Redeveloped	Units	Occupancy <sup>(1)</sup>	AQR <sup>(1)</sup>	Monthly AQR per Occupied Unit
<b>Town Center of Virginia Beach</b>							
Encore Apartments	Virginia Beach, VA	100%	2014	286	93.7 %	\$5,862,228	\$1,823
Premier Apartments	Virginia Beach, VA	100%	2018	131	96.2 %	3,046,848	2,015
The Cosmopolitan	Virginia Beach, VA	100%	2020	342	93.9 %	8,972,952	2,329
<b>Harbor Point - Baltimore Waterfront</b>							
1305 Dock Street	Baltimore, MD	90%	2016	103	96.1 %	\$3,115,440	\$2,622
1405 Point <sup>(2)</sup>	Baltimore, MD	100%	2018	289	94.5 %	8,844,300	2,700
<b>Southeast Sunbelt</b>							
Chronicle Mill	Belmont, NC	85% <sup>(3)</sup>	2022	238	96.6 %	\$5,055,672	\$1,832
Greenside Apartments	Charlotte, NC	100%	2018	225	90.7 %	4,598,520	1,878
The Everly	Gainesville, GA	100%	2022	223	95.5 %	4,596,096	1,798
<b>Mid-Atlantic</b>							
Liberty Apartments	Newport News, VA	100%	2013	197	98.5 %	\$4,070,124	\$1,748
Smith's Landing <sup>(2)</sup>	Blacksburg, VA	100%	2009	284	100.0 %	6,121,680	1,796
The Edison	Richmond, VA	100%	2014	174	94.3 %	3,176,436	1,614
<b>Stabilized Multifamily Total</b>				<b>2,492</b>	<b>95.3 %</b>	<b>\$57,460,296</b>	<b>\$2,015</b>

(1) See appendix for definitions.

(2) The Company leases all or a portion of the land underlying this property pursuant to a ground lease.

(3) The Company is entitled to a preferred return on its investment in this property.

# RECONCILIATION OF DEBT & EBITDAre



\$ IN THOUSANDS

	Three Months Ended			
	12/31/2024	9/30/2024	6/30/2024	3/31/2024
Property Net Operating Income	\$41,574	\$45,762	\$42,292	\$41,351
Property Miscellaneous Expense, Net	(146)	(35)	(64)	(43)
Non-Recurring Bad Debt Adjustment	488	296	(478)	758
Non-Recurring Termination Fee Adjustment	(96)	(4,277)	(103)	(115)
Amortization of Right-of-Use Assets	(395)	(395)	(394)	(395)
Accelerated Amortization of Intangible Assets and Liabilities	—	(5)	—	—
Equity in Income of Unconsolidated Real Estate Entities	245	—	—	—
<b>Property Adjusted EBITDAre</b>	<b>\$41,670</b>	<b>\$41,346</b>	<b>\$41,253</b>	<b>\$41,556</b>
Disposition	(1,260)	—	—	—
Development/Redevelopment	(990)	(189)	(51)	(116)
<b>Stabilized Portfolio Adjusted EBITDAre</b>	<b>\$39,420</b>	<b>\$41,157</b>	<b>\$41,202</b>	<b>\$41,440</b>
Construction Gross Profit	2,093	3,366	4,339	4,077
Corporate G&A	(4,494)	(5,008)	(4,328)	(5,744)
Non-Cash Stock Compensation	1,241	710	744	2,192
Interest Income	4,569	4,636	4,580	4,596
Other Income (Expense), Net	2	17	20	22
<b>Total Adjusted EBITDAre</b>	<b>\$42,831</b>	<b>\$44,878</b>	<b>\$46,557</b>	<b>\$46,583</b>
Stabilized Property Debt	512,266	530,513	602,587	606,444
Add: Unsecured Property Debt	403,417	440,691	459,973	490,654
<b>Stabilized Portfolio Debt</b>	<b>\$915,683</b>	<b>\$971,204</b>	<b>\$1,062,560</b>	<b>\$1,097,098</b>
<b>Stabilized Portfolio Debt / Stabilized Portfolio Adjusted EBITDAre</b>	<b>5.8x</b>	<b>5.9x</b>	<b>6.4x</b>	<b>6.6x</b>
Total Debt <sup>(1)</sup>	1,297,510	1,330,124	1,422,473	1,431,614
Cash	(72,223)	(45,726)	(21,697)	(43,861)
<b>Net Debt</b>	<b>\$1,225,287</b>	<b>\$1,284,398</b>	<b>\$1,400,776</b>	<b>\$1,387,753</b>
<b>Net Debt/Total Adjusted EBITDAre</b>	<b>7.2x</b>	<b>7.2x</b>	<b>7.5x</b>	<b>7.4x</b>
Preferred	171,085	171,085	171,085	171,085
<b>Net Debt + Preferred</b>	<b>\$1,396,372</b>	<b>\$1,455,483</b>	<b>\$1,571,861</b>	<b>\$1,558,838</b>
<b>Net Debt + Preferred /Total Adjusted EBITDAre</b>	<b>8.2x</b>	<b>8.1x</b>	<b>8.4x</b>	<b>8.4x</b>

(1) Excludes GAAP adjustments.

# CAPITAL EXPENDITURES

\$ IN THOUSANDS



Three Months Ended December 31, 2024<sup>(1)</sup>

	Leasing Commissions	Lease Incentive	Tenant Improvements	Land Improvements <sup>(2)</sup>	Building Improvements <sup>(2)</sup>	Fixtures & Equipment <sup>(2)</sup>	Total Second Generation Capex
Retail	\$492	\$—	\$1,404	\$1,211	\$1,675	\$—	\$4,782
Office	1,024	—	560	1	843	—	2,428
Multifamily	—	—	—	—	1,594	249	1,843
<b>Total Portfolio</b>	<b>\$1,516</b>	<b>\$—</b>	<b>\$1,964</b>	<b>\$1,212</b>	<b>\$4,112</b>	<b>\$249</b>	<b>\$9,053</b>

Year Ended December 31, 2024<sup>(1)</sup>

	Leasing Commissions	Lease Incentive	Tenant Improvements	Land Improvements <sup>(2)</sup>	Building Improvements <sup>(2)</sup>	Fixtures & Equipment <sup>(2)</sup>	Total Second Generation Capex
Retail	\$2,012	\$—	\$4,894	\$2,761	\$4,217	\$—	\$13,884
Office	5,685	—	2,193	18	4,805	—	12,701
Multifamily	—	—	—	52	3,808	1,440	5,300
<b>Total Portfolio</b>	<b>\$7,697</b>	<b>\$—</b>	<b>\$7,087</b>	<b>\$2,831</b>	<b>\$12,830</b>	<b>\$1,440</b>	<b>\$31,885</b>

(1) Excludes activity related to held for sale, acquired, and/or disposed properties.

(2) Represents recurring capital expenditures.

# RECONCILIATION TO PROPERTY PORTFOLIO NOI



\$ IN THOUSANDS

	Three Months Ended 12/31		Year Ended 12/31	
	2024	2023	2024	2023
<u>Retail Same Store</u>				
Rental Revenues	\$23,403	\$23,277	\$84,716	\$84,248
Property Expenses	6,025	6,054	21,318	20,314
NOI	17,378	17,223	63,398	63,934
Non-Same Store NOI <sup>(1)</sup>	1,909	1,320	12,395	10,418
Segment NOI	\$19,287	\$18,543	\$75,793	\$74,352
<u>Office Same Store</u>				
Rental Revenues	\$22,024	\$20,512	\$81,337	\$76,568
Property Expenses	8,128	8,143	29,380	28,342
NOI	13,896	12,369	51,957	48,226
Non-Same Store NOI <sup>(1)</sup>	(697)	(311)	9,271	3,239
Segment NOI	\$13,199	\$12,058	\$61,228	\$51,465
<u>Multifamily Same Store</u>				
Rental Revenues	\$14,392	\$14,151	\$52,522	\$51,589
Property Expenses	5,822	5,272	21,167	19,725
NOI	8,570	8,879	31,355	31,864
Non-Same Store NOI <sup>(1)</sup>	518	(197)	2,603	2,382
Segment NOI	\$9,088	\$8,682	\$33,958	\$34,246
<b>Total Property Portfolio NOI</b>	<b>\$41,574</b>	<b>\$39,283</b>	<b>\$170,979</b>	<b>\$160,063</b>

(1) Includes expenses associated with the Company's in-house asset management division.

# RECONCILIATION TO GAAP NET INCOME



\$ IN THOUSANDS

Three Months Ended December 31, 2024

	Retail <sup>(1)</sup>	Office <sup>(1)</sup>	Multifamily <sup>(1)</sup>	Total Rental Properties	General Contracting & Real Estate Services <sup>(2)</sup>	Real Estate Financing <sup>(3)</sup>	Total
Segment Revenues	\$25,530	\$22,475	\$14,948	\$62,953	\$75,010	\$4,039	\$142,002
Segment Expenses	6,243	9,276	5,860	21,379	72,917	1,765	96,061
Net Operating Income	\$19,287	\$13,199	\$9,088	\$41,574	\$2,093	\$2,274	\$45,941
Interest Income							598
Depreciation and Amortization							(25,265)
General and Administrative Expenses							(4,661)
Acquisition, Development, and Other Pursuit Costs							(1)
Gain on Real Estate Dispositions							21,305
Interest Expense							(16,611)
Equity in Income of Unconsolidated Real Estate Entities							245
Loss on Extinguishment of Debt							(135)
Change in Fair Value of Derivatives and Other							7,273
Unrealized Credit Loss Provision							(103)
Other Income (Expense), Net							(45)
Income Tax Benefit							494
Net Loss							29,035
Net Income Attributable to Noncontrolling Interests in Investment Entities							(9)
Preferred Stock Dividends							(2,887)
<b>Net Income Attributable to AHH and OP Unitholders</b>							<b>\$26,140</b>

Year Ended December 31, 2024

	Retail <sup>(1)</sup>	Office <sup>(1)</sup>	Multifamily <sup>(1)</sup>	Total Rental Properties	General Contracting & Real Estate Services <sup>(2)</sup>	Real Estate Financing <sup>(3)</sup>	Total
Segment Revenues	\$103,435	\$95,007	\$58,255	\$256,697	\$433,177	\$16,077	\$705,951
Segment Expenses	27,642	33,779	24,297	85,718	419,302	6,588	511,608
Net Operating Income	\$75,793	\$61,228	\$33,958	\$170,979	\$13,875	\$9,489	\$194,343
Interest Income							2,519
Depreciation and Amortization							(90,962)
General and Administrative Expenses							(20,225)
Acquisition, Development, and Other Pursuit							(5,531)
Impairment Charges							(1,494)
Gain on Real Estate Dispositions							21,305
Interest Expense							(72,377)
Equity in Income of Unconsolidated Real Estate Entities							245
Loss on Extinguishment of Debt							(247)
Change in Fair Value of Derivatives and Other							14,251
Unrealized Credit Loss Provision							(156)
Other Income, Net							209
Income Tax Benefit							614
Net Income							\$42,494
Net Income Attributable to Noncontrolling Interests in Investment Entities							(43)
Preferred Stock Dividends							(11,548)
<b>Net Income Attributable to AHH and OP Unitholders</b>							<b>\$30,903</b>

(1) Segment net operating income for the retail, office, and multifamily segments is calculated as rental revenues less rental expenses and rental taxes.

(2) Segment gross profit for the general contracting & real estate services segment is calculated as general contracting and real estate services revenues less general contracting and real estate services expenses.

(3) Segment gross profit for the real estate financing segment is calculated as interest income less interest expense.

# RECONCILIATION OF NET INCOME TO PROPERTY ADJUSTED EBITDAre

\$ IN THOUSANDS

	Three Months Ended			
	12/31/2024	9/30/2024	6/30/2024	3/31/2024
<b>Net Income (Loss) Attributable to Common Stockholders and OP Unitholders</b>	\$26,140	(\$10,416)	\$375	\$14,804
Excluding:				
Depreciation and Amortization	24,870	23,289	20,789	20,435
Gain on Real Estate Dispositions	(21,305)	—	—	—
Impairment of Real Estate Assets	—	—	1,494	—
Income Tax (Benefit) Provision	(494)	592	(1,246)	534
Interest Expense	18,376	21,387	21,227	17,975
<b>EBITDAre</b>	<b>\$47,587</b>	<b>\$34,852</b>	<b>\$42,639</b>	<b>\$53,748</b>
Change in Fair Value of Derivatives and Other	(7,273)	10,308	(4,398)	(12,888)
Preferred Dividends	2,887	2,887	2,887	2,887
Loss on Extinguishment of Debt	134	113	—	—
Non-Recurring Bad Debt Adjustment	488	296	(478)	758
Non-Recurring Termination Fee Adjustment	(96)	(4,277)	(103)	(115)
Accelerated Amortization of Intangible Assets and Liabilities	—	(5)	—	—
Acquisition, Development, & Other Pursuit Costs	1	2	5,528	—
Unrealized Credit Loss Provision (Release)	103	198	(228)	83
Investment Entities	9	(17)	17	34
Non-Cash Stock Compensation	1,241	710	744	2,192
Development/Redevelopment Dispositions	(990)	(189)	(51)	(116)
<b>Total Adjusted EBITDAre</b>	<b>\$42,831</b>	<b>\$44,878</b>	<b>\$46,557</b>	<b>\$46,583</b>
Construction Gross Profit	(2,093)	(3,366)	(4,339)	(4,077)
Corporate G&A	4,494	5,008	4,328	5,744
Non-Cash Stock Compensation	(1,241)	(710)	(744)	(2,192)
Interest Income	(4,569)	(4,636)	(4,580)	(4,596)
Other (Expense) Income, Net	(2)	(17)	(20)	(22)
<b>Stabilized Portfolio Adjusted EBITDAre</b>	<b>\$39,420</b>	<b>\$41,157</b>	<b>\$41,202</b>	<b>\$41,440</b>
Disposition	1,260	—	—	—
Development/Redevelopment	990	189	51	116
<b>Property Adjusted EBITDAre</b>	<b>\$41,670</b>	<b>\$41,346</b>	<b>\$41,253</b>	<b>\$41,556</b>

# FORWARD-LOOKING STATEMENTS



*This Supplemental Financial Package should be read in conjunction with the unaudited condensed consolidated financial statements appearing in the Company's press release dated February 19, 2025, which has been furnished as Exhibit 99.1 to the Company's Form 8-K furnished with the Securities and Exchange Commission ("SEC") on February 19, 2025. The Company makes statements in this Supplemental Financial Package that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (set forth in Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act")), and, as such, may involve known and unknown risks and uncertainties, and other factors that may cause the actual results or performance to differ from those projected in the forward-looking statement. These forward-looking statements may include comments relating to the current and future performance of the Company's operating property portfolio, the Company's development pipeline, the Company's real estate financing program, the Company's construction and development business, including backlog and timing of deliveries and estimated costs, financing activities, as well as acquisitions, dispositions, and the Company's financial outlook, guidance, and expectations. For a description of factors that may cause the Company's actual results or performance to differ from its forward-looking statements, please review the information under the heading "Risk Factors" included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, and the other documents filed by the Company with the SEC from time to time. The Company's actual future results and trends may differ materially from expectations depending on a variety of factors discussed in the Company's filings with the SEC from time to time. The Company expressly disclaims any obligation or undertaking to update or revise any forward-looking statement contained herein, to reflect any change in the Company's expectations with regard thereto, or any other change in events, conditions or circumstances on which any such statement is based, except to the extent otherwise required by applicable law.*